

Info Edge (India) Ltd.

PRESS RELEASE : Q3 Standalone FY'22 Results

January 28, 2022

New Delhi

infoedge

# Press Release- Info Edge Standalone Q3 FY'22 Results - Key Highlights

## For the quarter ended December 31, 2021:

### Billing

- Record Q3 Billing at ₹468.1 crore, up ~58% YoY
- Billing including acquired operating businesses (IIMjobs, Zwayam and DoSelect) at ₹486.4 crore, up ~60% YoY
- As compared to Q3 of FY'20 (pre-pandemic year), billing is up by ~60% YoPY (including acquired businesses)

## For 9 months ended December 31, 2021:

### Billing

- Record YTD Billing at ₹1184.7 crore, up ~61% YoY
- Billing including acquired operating businesses (IIMjobs, Zwayam and DoSelect) at ₹1226 crore, up ~63% YoY
- As compared to YTD of FY'20 (pre-pandemic year), billing is up by ~30% YoPY (including acquired businesses)

# Press Release- Info Edge Standalone Q3 FY'22 Results – Cont.

**For the quarter ended December 31, 2021:**

## **Recruitment Solutions**

- Billing at ₹375 crore (including operating acquired businesses), up ~80% YoY
- Included above, Naukri India (excluding acquired businesses) billing for Q3 at ₹309 crore, up ~85%
- As compared to Q3 of FY'20 (pre-pandemic year), billing is up by ~74% YoPY (including acquired businesses)

**For 9 months ended December 31, 2021:**

## **Recruitment Solutions**

- Billing at ₹932 crore (including operating acquired businesses), up ~78% YoY
- Included above, Naukri India (excluding acquired businesses) billing for Q3 at ₹760 crore, up ~82% YoY
- As compared to Q3 of FY'20 (pre-pandemic year), billing is up by ~37% YoPY (including acquired businesses)

# Press Release- Info Edge Standalone Q3 FY'22 Results – Cont.

**For the quarter ended December 31, 2021:**

**99acres.com**

- Billing at ₹61.4 crore, up ~17% YoY

**Shiksha.com**

- Billing at ₹25.7 crore, up ~51% YoY

**For 9 months ended December 31, 2021:**

**99acres.com**

- Billing at ₹151.9 crore, up ~34% YoY

**Shiksha.com**

- Billing at ₹67.7 crore, up ~73% YoY

# Press Release- Info Edge Standalone Q3 FY'22 Results – Cont.

**For the quarter ended December 31, 2021:**

## **Revenue**

Record Q3 Revenue at ₹403.3 crore, up ~48% YoY

## **Operating Cash EBIDTA**

- Cash EBIDTA including acquired operating businesses (IIMjobs, Zwayam and DoSelect) at ₹200.9 crore, up ~113% YoY
- Operating Cash EBIDTA of Recruitment Solutions at including (IIMjobs, Zwayam and DoSelect) ₹254.1 crore, up ~112%

**For 9 months ended December 31, 2021:**

## **Revenue**

Record YTD Revenue at ₹1074.7 crore, up ~33% YoY

## **Operating Cash EBIDTA**

- Cash EBIDTA including acquired operating businesses (IIMjobs, Zwayam and DoSelect) at ₹467.2 crore, up ~205% YoY
- Operating Cash EBIDTA of Recruitment Solutions at including (IIMjobs, Zwayam and DoSelect) ₹598.1 crore, up ~125%

# Key Highlights

“Since our IPO 15 years ago, IT Hiring has never been as bullish as it is now and it shows no signs of slowing down. Non IT Hiring is picking up as well and so far Omicron has not impacted business.”

-Mr. Hitesh Oberoi, Managing Director and Chief Executive Officer, Info Edge (India) Ltd.

“This is the third quarter in a row that has witnessed stellar billing growth and great momentum, particularly in the Recruitment business. The sustained focus on growing efficiently and investing for future is reflected in our swelling billings and cash profits.”

- Mr. Chintan Thakkar, Whole Time Director and Chief Financial Officer, Info Edge (India) Ltd.