



**Info Edge (India) Limited announces Q4 FY19 results for the quarter and year ended March 31, 2019, Q4 Net Sales (Revenue) up by 21.6%, Billing up by 18.6%, Total Income up by 22.8%, Operating EBITDA up by 53.8%**

#### **Quarter Ended on March 31, 2019**

- Billing at ₹360.9 crore, up by 18.6% over the corresponding quarter in FY 2017-18.
- Net sales (Revenue) at ₹292.7 crore, up by 21.6% over the corresponding quarter in FY 2017-18.
- Total Income at ₹323.1 crore, up by 22.8% over the corresponding quarter in FY 2017-18.
- Operating EBITDA at ₹91.3 crore, up by 53.8% over the corresponding quarter in FY 2017-18.

#### **Year Ended on March 31, 2019**

- Billing at ₹1177.0 crore, up by 20.5% over the financial year ended March 31<sup>st</sup> 2018.
- Net sales (Revenue) at ₹1098.3, crore up by 20.0% over the financial year ended March 31<sup>st</sup> 2018.
- Total Income at ₹1209.4, crore up by 19.4% over the financial year ended March 31<sup>st</sup> 2018.
- Operating EBITDA at ₹341.3, crore up by 14.8% over the financial year ended March 31<sup>st</sup> 2018.

**New Delhi, May 28, 2019:** Info Edge (India) Limited today announced results for the 4th quarter and year ended March 31, 2019.

Info Edge recorded Billing of ₹360.9 crore for the quarter ended March 31, 2019 compared to ₹304.2 crore in quarter ended March 31, 2018, up by 18.6%. Net Sales (Revenue) of ₹292.7 crore for the quarter ended March 31, 2019 compared to ₹240.7 crore in quarter ended March 31, 2018, up by 21.6%. The deferred sales revenue (amount collected in advance) as at March 31, 2019 is ₹474.4 crore, up by 19.9% over the financial year ended March 31<sup>st</sup> 2018. Operating EBITDA has increased by 53.8% from ₹59.3 crore (Q4, FY 2017-18) to ₹91.3 crore. The company reported PBT (before exceptional item) of ₹116.8 crore for the quarter ended March 31, 2019 compared to ₹76.3 crore for quarter ended March 31, 2018 AND PBT (before exceptional item) for the year ended March 31, 2019 at ₹432.0 crore in comparison to ₹372.8 crore in previous year.

Commenting on the results, Mr. Chintan Thakkar, CFO said “Billings continued to grow in high teens for Q4 and for the full year of FY2018-19. The YoY increase of 53.8% in Operating EBITDA in Q4 and 14.8% for the full year of FY’2018-19 provide for more room to accelerate investment in Technology and Brand.

We announced the agreement to acquire IIMjobs last evening. We believe the Multi-brand approach will extend and expand the value chain in the recruitment space for Naukri.com.”

# infoedge

## **About Info Edge (India) Ltd**

Info Edge (India) Limited (NSE: NAUKRI) is among the leading internet companies in India. Info Edge runs leading internet businesses - Naukri.com - India's no. 1 job site, Jeevansathi.com – one of the leading matrimonial portals, 99acres.com - India's No.1 real estate portal and Shiksha.com – India's leading education portal. The company also owns Quadrangle – an offline executive search business, and Naukri Gulf (a leading jobsite in the Middle East market).

Apart from this Info Edge has made significant strategic investments into emerging internet companies – zomato.com, meritnation.com, policybazaar.com, Canvera.com, happilyunmarried.com

Info Edge has ventured into newer businesses & markets, invested in internet start-ups. The company has attracted a very high quality list of institutional shareholders. With its headquarters in Noida (NCR), the company employs around 4300 people and operates through 73 offices in 47 cities in India and other overseas offices in Dubai, Riyadh, Abu Dhabi and Bahrain catering to the Middle East market.