

## INFO EDGE (INDIA) LIMITED

### Auditors' Report

#### TO THE MEMBERS OF INFO EDGE (INDIA) LIMITED

1. We have audited the attached Balance Sheet of Info Edge (India) Limited (the "Company") as at March 31, 2012, and the related Statement of Profit and Loss and Cash Flow Statement for the year ended on that date annexed thereto, which we have signed under reference to this report. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. As required by the Companies (Auditor's Report) Order, 2003, as amended by the Companies (Auditor's Report) (Amendment) Order, 2004 (together the "Order") issued by the Central Government of India in terms of sub-section (4A) of Section 227 of 'The Companies Act, 1956' of India (the 'Act') and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we further report that:
  - (i)
    - (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation, of fixed assets.
    - (b) The fixed assets are physically verified by the Management according to a phased programme designed to cover all the items over a period of three years which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme, a portion of the fixed assets has been physically verified by the Management during the year and no material discrepancies between the book records and the physical inventory have been noticed.
    - (c) In our opinion and according to the information and explanations given to us, a substantial part of fixed assets has not been disposed of by the Company during the year.
  - (ii) The Company does not maintain any inventory, accordingly clauses (ii)(a) to (ii)(c) of Para 4 of the Order are not applicable to the Company for the current year.
  - (iii) The company has neither taken nor granted any loans, secured or unsecured, to companies, firms or other parties covered in the register maintained under Section 301 of the Act.
  - (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of fixed assets and for the sale of services. Further, on the basis of our examination of the books and records of the Company, and according to the information and explanations given to us, we have neither come across nor have been informed of any continuing failure to correct major weaknesses in the aforesaid internal control system.
  - (v)
    - (a) In our opinion and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in Section 301 of the Act have been entered in the register required to be maintained under that section.
    - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements and exceeding the value of Rupees Five Lakhs in respect of a party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
  - (vi) The company has not accepted any deposits from the public within the meaning of Sections 58A and 58AA of the Act and the rules framed there under.
  - (vii) In our opinion, the Company has an internal audit system commensurate with its size and nature of its business.
  - (viii) The Central Government of India has not prescribed the maintenance of cost records under clause (d) of sub-section (1) of Section 209 of the Act for any of the products of the company.
  - (ix)
    - (a) According to the information and explanations given to us and the records of the company examined by us, in our opinion, the company is regular in depositing the undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income-tax, sales-tax, wealth tax, service tax, customs duty, excise duty, cess and other material statutory dues as applicable with the appropriate authorities.
    - (b) According to the information and explanations given to us and the records of the Company examined by us, the particulars of dues of income tax, sales tax, wealth tax, service tax, customs duty and excise duty as at March 31, 2012 which have not been deposited on account of a dispute, are as follows:

Name of the statute	Nature of Dues	Amount (₹)	Period to which the amount relates	Forum where the dispute is pending
Income Tax Act 1961 (Income Tax)	Disallowance of ESOP expenses.	6,405,840 (Deposited subsequent to the year end)	FY 2008-09	CIT (Appeals)
Finance Act 1994 (Service Tax)	Excess utilisation of CENVAT credit	4,686,975	FY 2004-05 to 2006-07	CESTAT (Appeals)
Finance Act 1994 (Service Tax)	Service Tax on services provided to SEZ unit	1,045,181	FY 2004-05 to 2006-07	CESTAT (Appeals)

## INFO EDGE (INDIA) LIMITED

- (x) The Company has no accumulated losses.
  - (xi) According to the records of the Company examined by us and the information and explanation given to us, the Company has not defaulted in repayment of dues to any financial institution or bank or debenture holders as at the balance sheet date.
  - (xii) The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
  - (xiii) The provisions of any special statute applicable to chit fund / nidhi / mutual benefit fund/ societies are not applicable to the Company.
  - (xiv) In our opinion, the Company is not a dealer or trader in shares, securities, debentures and other investments.
  - (xv) In our opinion and according to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions during the year.
  - (xvi) In our opinion, and according to the information and explanations given to us, the term loans have been applied, on an overall basis, for the purposes for which they were obtained.
  - (xvii) On the basis of an overall examination of the balance sheet of the Company, in our opinion and according to the information and explanations given to us, there are no funds raised on a short-term basis which have been used for long-term investment.
  - (xviii) The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act during the year
  - (xix) The Company has not issued any debentures during the year; and does not have any debentures outstanding as at the year end.
  - (xx) The Company has not raised any money by public issues during the year. The Management has disclosed the end use of monies during the year, out of public issue raised in the earlier year, (Refer Note 35), which we have verified.
  - (xxi) During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the Management
4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
- (a) We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - (c) The Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) In our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of Section 211 of the Act;
  - (e) On the basis of written representations received from the directors, as on March 31,2012 and taken on record by the Board of Directors, none of the directors is disqualified as on March 31,2012 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Act;
  - (f) In our opinion and to the best of our information and according to the explanations given to us, the said financial statements together with the notes thereon and attached thereto give, in the prescribed manner, the information required by the Act, and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (i) in the case of the Balance Sheet, of the state of affairs of the company as at March 31,2012;
    - (ii) in the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
    - (iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For Price Waterhouse & Co.  
Firm Registration Number: 007567S  
Chartered Accountants

Gurgaon  
May 3, 2012

Amitesh Dutta  
Partner  
Membership Number 58507

## BALANCE SHEET AS AT MARCH 31, 2012

Particulars	Note No	Figures as at March 31, 2012	Figures as at March 31, 2011
		(₹Mn)	(₹Mn)
<b>I. EQUITY AND LIABILITIES</b>			
<b>(1) Shareholder's Funds</b>			
(a) Share Capital	3	545.91	545.91
(b) Reserves and Surplus	4	5,198.21	4,083.91
<b>(2) Non-Current Liabilities</b>			
(a) Long-term borrowings	5	2.79	2.89
<b>(3) Current Liabilities</b>			
(a) Trade payables	6	270.41	236.33
(b) Other current liabilities	7	1,225.99	928.66
(c) Short-term provisions	8	231.18	196.57
<b>Total</b>		<b>7,474.49</b>	<b>5,994.27</b>
<b>II. ASSETS</b>			
<b>(1) Non-current assets</b>			
<i>(a) Fixed assets</i>			
(i) Tangible assets	9	518.81	521.13
(ii) Intangible assets	9	12.31	17.61
(iii) Capital work-in-progress		94.43	89.22
(b) Non-current investments	10	2,871.70	934.06
(c) Deferred tax assets (net)	11	41.74	40.67
(d) Long term loans and advances	12	127.04	122.72
(e) Other non-current assets	13	666.98	781.69
<b>(2) Current assets</b>			
(a) Current investments	14	942.20	2,034.65
(b) Trade receivables	15	35.92	38.85
(c) Cash and bank balances	16	2,043.14	1,291.98
(d) Short-term loans and advances	12	62.48	87.03
(e) Other current assets	13	57.73	34.66
<b>Total</b>		<b>7,474.49</b>	<b>5,994.27</b>

Significant Accounting Policies

2

This is the Balance Sheet referred to in our report of even date.

The notes are an integral part of these financial statements.

For Price Waterhouse & Co.  
Firm Registration Number 007567S  
Chartered Accountants

For and on behalf of the Board of Directors

Amitesh Dutta  
Partner  
Membership Number 58507

Hitesh Oberoi  
Managing Director

Ambarish Raghuvanshi  
Director & CFO

Amit Gupta  
Company Secretary

Place : Gurgaon  
Date : May 03, 2012

Place : Noida  
Date : May 03, 2012

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2012

Particulars	Note No	Year ended	Year ended
		March 31, 2012	March 31, 2011
		(₹Mn)	(₹Mn)
I. Revenue from operations	17	3,770.84	2,940.13
II. Other Income	18	394.57	278.81
<b>III. Total Revenue (I + II)</b>		<b>4,165.41</b>	<b>3,218.94</b>
<b>IV. Expenses:</b>			
Employee Benefits Expense	19	1,369.96	1,137.13
Finance Costs	20	20.12	21.74
Depreciation and Amortisation	21	76.61	71.15
Advertising and Promotion cost	22	515.97	380.25
Administration and Other expenses	23	349.30	320.47
Network, Internet and Other direct charges	24	93.17	100.38
<b>Total Expenses</b>		<b>2,425.13</b>	<b>2,031.12</b>
<b>V. Profit before exceptional items and tax (III - IV)</b>		<b>1,740.28</b>	<b>1,187.82</b>
VI. Exceptional Items	40	3.53	(51.74)
<b>VII. Profit before tax (V - VI)</b>		<b>1,736.75</b>	<b>1,239.56</b>
<b>VIII. Tax expense:</b>			
(1) Current tax		511.59	406.77
(2) Deferred tax		(1.07)	(6.93)
<b>IX. Profit for the year from continuing operations (VII-VIII)</b>		<b>1,226.23</b>	<b>839.72</b>
<b>X. Profit for the year (IX)</b>		<b>1,226.23</b>	<b>839.72</b>
<b>XI. Earnings per equity share: Nominal Value of Share ₹ 10/- (Previous Year ₹ 10/-)</b>			
(1) Basic	30	22.46	15.38
(2) Diluted		22.46	15.38

Significant Accounting Policies

2

This is the Statement of Profit and Loss referred to in our report of even date.

The notes are an integral part of these financial statements.

For Price Waterhouse & Co.  
Firm Registration Number 007567S  
Chartered Accountants

For and on behalf of the Board of Directors

Amitesh Dutta  
Partner  
Membership Number 58507

Hitesh Oberoi  
Managing Director

Ambarish Raghuvanshi  
Director & CFO

Amit Gupta  
Company Secretary

Place : Gurgaon  
Date : May 03, 2012

Place : Noida  
Date : May 03, 2012

**CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2012**

S.No.	Particulars	Year ended March 31, 2012 (₹ Mn)	Year ended March 31, 2011 (₹ Mn)
<b>A.</b>	<b>Cash flow from operating activities:</b>		
	Profit before Exceptional item and Tax	1,740.28	1,187.82
	<b>Adjustments for:</b>		
	Depreciation and Amortisation	76.61	71.15
	Interest Expense	0.67	0.77
	Interest Income	(192.52)	(195.80)
	Dividend Income from Mutual Funds	(120.65)	(66.62)
	(Profit)/Loss on Fixed Assets sold (net)	(0.82)	1.74
	(Profit)/Loss on sale of Investments (net)	(68.06)	0.02
	Interest Income on Debentures	(1.17)	(2.66)
	Provision for Bad & Doubtful Debts	0.45	1.58
	Other operating revenues	(14.46)	(3.92)
	Provision for Gratuity & Leave Encashment	(1.99)	13.40
	TDS on revenue receipts	(214.38)	(168.07)
	Employee Stock Option Scheme Compensation Expense	14.98	17.67
	<b>Operating profit before working capital changes</b>	<b>1,218.94</b>	<b>857.07</b>
	<b>Adjustments for changes in working capital :</b>		
	- (INCREASE)/DECREASE in Sundry Debtors	2.48	19.14
	- (INCREASE)/DECREASE in Loans, Advances and Other Current Assets	21.76	(1.41)
	- INCREASE/(DECREASE) in Current Liabilities and Provisions	360.54	427.69
	<b>Cash generated from operations</b>	<b>1,603.72</b>	<b>1,302.48</b>
	- Taxes (Paid) / Received (Net of TDS)	(344.78)	(201.81)
	<b>Net cash from operating activities</b>	<b>1,258.94</b>	<b>1,100.68</b>
<b>B.</b>	<b>Cash flow from Investing activities:</b>		
	Purchase of fixed assets	(75.50)	(413.13)
	Proceeds from Sale of fixed assets	2.25	4.24
	Proceeds from Sale of Investments	5,952.43	6,319.05
	Proceeds from Sale of Shares	-	63.46
	Purchase of Investments	(5,700.33)	(7,847.25)
	Interest Received	143.88	166.29
	Dividend Received	120.65	66.62
	Amount Paid on Acquisition of strategic investments	(1,029.29)	(175.97)
	<b>Net cash used in investing activities</b>	<b>(585.91)</b>	<b>(1,816.69)</b>
<b>C.</b>	<b>Cash flow from financing activities:</b>		
	Repayment of long term borrowings (Net)	(0.14)	1.04
	Interest Paid	(0.67)	(0.76)
	Dividend Paid	(40.94)	(20.47)
	Dividend Tax Paid	(6.80)	(3.48)
	<b>Net cash used in financing activities</b>	<b>(48.55)</b>	<b>(23.67)</b>
	<b>Net Increase/(Decrease) in Cash &amp; Cash Equivalents</b>	<b>624.48</b>	<b>(739.67)</b>
	<b>Opening Balance of Cash and cash equivalents (April 01, 2011/April 01, 2010)</b>	<b>2,037.47</b>	<b>2,777.14</b>
	<b>Closing Balance of Cash and cash equivalents</b>	<b>2,661.95</b>	<b>2,037.47</b>
	<b>Cash and cash equivalents comprise of:</b>		
	Cash in hand	3.41	1.51
	<b>Balance with Scheduled Banks</b>		
	-in current accounts (Refer note 2 and 3 below)	258.34	92.12
	-in fixed deposits	2,400.20	1943.84
	<b>Total</b>	<b>2,661.95</b>	<b>2,037.47</b>

**Notes :**

- The above Cash Flow Statement has been prepared under the Indirect Method as set out in Accounting Standard-3 on Cash Flow Statement, prescribed under Companies (Accounting Standards) Rules, 2006 as notified by the Central Government vide its notification dated December 7, 2006.
- Balance with scheduled bank in current account includes ₹ 0.12 Million (previous year ₹ 0.12 Million) in respect of unpaid application money due for refund, which is not available for use by the company.
- Balance with scheduled bank in current account includes ₹ 0.07 Million (previous year ₹ 0.06 Million) in respect of unclaimed dividend, which is not available for use by the company.
- Figures in brackets indicate cash outflow.

This is the Cash Flow Statement referred to in our report of even date

For Price Waterhouse & Co.  
Firm Registration Number 007567S  
Chartered Accountants

Amitesh Dutta  
Partner  
Membership Number 58507

Place : Gurgaon  
Date : May 03, 2012

For and on behalf of the Board of Directors

Hitesh Oberoi  
Managing Director

Amit Gupta  
Company Secretary

Place : Noida  
Date : May 03, 2012

Ambarish Raghuvanshi  
Director & CFO

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012**

**1. General Information**

Info Edge (India) Ltd (the company) is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 1956. Its shares are listed on two stock exchanges in India.

The Company was converted to a public limited company and its name was changed to Info Edge (India) Limited with effect from April 27, 2006.

**2. Significant Accounting Policies**

**2.1 Basis of Preparation of Financial Statements**

These financial statements have been prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis. These financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] and the other relevant provisions of the Companies Act, 1956.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule VI to the Companies Act, 1956.

**2.2 Fixed Assets**

Tangible Fixed Assets are stated at cost of acquisition along with related taxes, duties and incidental expenses related to these assets.

Intangible assets are stated at their cost of acquisition.

Profit/Loss on disposal of fixed assets is recognized in the Statement of Profit and Loss.

**2.3 Depreciation**

**Tangible Assets**

Fixed Assets are depreciated under Straight Line Method over the estimated useful lives of the assets, which are as follows:

<b>Assets</b>	<b>Estimated life (Years)</b>
Building	20
Computers	3
Office Equipment	3
Vehicles	4
Plant and Machinery	5
Furniture & Fixtures	7

**Intangible Assets**

Fixed Assets are depreciated under Straight Line Method over the estimated useful lives of the assets, which are as follows:

<b>Assets</b>	<b>Estimated life (Years)</b>
Other Software Licenses	3
Enterprise Resource Planning Software	5

Cost of Operating and Marketing rights acquired is amortised over a period of 5 years.

Leasehold Land and Leasehold improvements are amortized over the lease period, which corresponds with the useful lives of the related assets.

Assets costing less than or equal to ₹5,000 are fully depreciated in the year of acquisition.

The effective rates of depreciation based on the estimated useful lives are above the minimum rates as prescribed by Schedule XIV of the Act.

**2.4 Foreign Currency Transactions**

Transactions in foreign currency are accounted for at the rate prevailing on the date of the transaction. Gain/Loss arising on fluctuation in foreign exchange rate between the transaction date and settlement date are recognized in the Statement of Profit and Loss. Foreign currency monetary assets and liabilities are restated at the exchange rate prevailing at the year end and the overall net gain/loss is adjusted to the Statement of Profit and Loss.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

### 2.5 Revenue Recognition

The Company earns revenue significantly from the following sources viz.

- a) Recruitment solutions through its career web site, Naukri.com:-  
Revenue is received in the form of fees, which is recognized prorata over the subscription / advertising agreement, usually ranging between one to twelve months.
- b) Matrimonial web site, Jeevansathi.com and Real Estate website, 99acres.com:-  
Revenue is received in the form of subscription fees, which is recognized over the period of subscription, usually ranging between one to twelve months.
- c) Placement search division, Quadrangle:-  
Revenue is received in the form of fees, for placements at various levels in a client's organization. Revenue is booked on the successful completion of the search and selection activity.
- d) Real Estate broking division:-  
Commission income on property bookings placed with builders/developers is accrued once the related services have been rendered by the company.
- e) Resume Sales Service:-  
The revenue from Resume Sale Services is earned in the form of fees and is recognized on completion of the related service.

In respect of a) and b) above, the unaccrued amounts are not recognized as revenue till all obligations are fulfilled and are reflected in the Balance sheet as Income received in advance (Deferred Sales Revenue.)

All the above sources of revenue are shown net of service tax and is not recognized in instances where there is uncertainty with regard to ultimate collection. In such cases revenue is recognized on reasonable certainty of collection.

### 2.6 Investments

Long-term investments are carried at cost less provision for permanent diminution in value of such investments. Current investments are carried at lower of cost and fair value.

### 2.7 Employee Benefits

The company has Defined Contribution plan for the post employment benefits namely Provident Fund which is recognized by the income tax authorities. These funds are administered through the Regional Provident Fund Commissioner and the Company's contributions thereto are charged to revenue every year. The Company's contribution to state plans namely Employee State Insurance Fund is charged to revenue every year.

The Company has Defined Benefit plans namely leave encashment, compensated absence and gratuity for employees, the liability for which is determined on the basis of an actuarial valuation at the end of the year. The Gratuity Fund is recognized by the income tax authorities and is administered through Life Insurance Corporation of India under its Group Gratuity Scheme.

Termination benefits are recognized as an expense immediately.

Gains and losses arising out of actuarial valuations are recognized immediately in the Profit and Loss Account as income or expense.

### 2.8 Leased Assets

- a) Assets acquired on lease where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Such assets are capitalized at the inception of the lease at lower of the fair value or the present value of minimum lease payments and a liability is created for an equivalent amount. Each lease amount paid is allocated between the liability and the interest cost, so as to maintain a constant periodic rate of interest on the outstanding liability for each period.
- b) Leases of assets under which significant risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under an operating lease are recognised as expense in the Profit and Loss Account on a straight line basis over the lease term.

### 2.9 Taxes on Income

Tax expense comprises of current tax and deferred tax. Deferred tax reflects the effect of temporary timing differences between the assets and liabilities recognized for financial reporting purposes and the amounts that are recognized for current tax purposes. Deferred tax assets are recognized and carried forward only to the extent there is a reasonable/virtual certainty that sufficient future taxable income will be available against which such deferred tax asset can be realized.

### 2.10 Earnings Per Share (EPS)

The earnings considered in ascertaining the Company's EPS comprises the net profit after tax and include the post tax effect of any extra ordinary items. The number of shares used in computing Basic EPS is the weighted average number of shares outstanding during the year.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

**2.11 Employee Stock Option Based Compensation**

Stock options granted to the employees and to the non-executive Directors who accepted the grant under the Company's Stock Option Plan are accounted in accordance with Securities and Exchange Board of India (Employees Stock Option Scheme) Guidelines, 1999 as amended from time to time and the guidance note on Employee Share Based Payments issued by ICAI. The Company follows the intrinsic value method and accordingly, the excess, if any, of the market price of the underlying equity shares as of the date of the grant of the option over the exercise price of the option, is recognized as employee compensation cost and amortised on a graded vesting basis over the vesting period.

**2.12 Provisions and Contingencies**

The Company creates a provision when there is a present obligation as a result of past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of obligation. A disclosure of contingent liability is made when there is a possible obligation or a present obligation that will probably not require outflow of resources or where a reliable estimate of the obligation cannot be made.

**2.13 Dividend income**

Dividend from investments is recognized when the right to receive the payment is established and when no significant uncertainty as to measurability or collectability exists.

**2.14 Interest Income**

Interest income is recognized on the time basis determined by the amount outstanding including the tax credits and the rate applicable and where no significant uncertainty as to measurability or collectability exists.

**2.15 Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in India requires the Management to make estimate and assumptions that affect the reported amount of assets and liabilities as at the Balance Sheet date, reported amount of revenue and expenses for the year and disclosures of contingent liabilities as at the Balance Sheet date. The estimates and assumptions used in the accompanying financial statements are based upon Management's evaluation of the relevant facts and circumstances as at the date of the financial statements. Actual results could differ from these estimates.

**3. Share Capital****(Amount ₹Mn)**

Particulars	As at March 31, 2012	As at March 31, 2011
<b>AUTHORIZED CAPITAL</b>		
60.00 Million Equity Shares of ₹10/- each (Previous year – 60.00 Million Equity Shares of ₹10/- each)	<b>600.00</b>	<b>600.00</b>
<b>ISSUED, SUBSCRIBED AND PAID-UP CAPITAL</b>		
54.59 Million Equity Shares of ₹10/- each fully paid up (Previous year – 54.59 Million Equity Shares of ₹10/- each fully paid up)	545.91	545.91
[Of the above, 49.00 Million Equity Shares of ₹10/- each (Previous year 49.00 Million Equity Shares of ₹10 each) were allotted as fully paid up by way of bonus shares out of Securities Premium, General Reserve and Profit & Loss Account]		
<b>Total</b>	<b>545.91</b>	<b>545.91</b>

**a. Reconciliation of the shares outstanding at the beginning and at the end of the reporting period.**

Particulars	As at March 31, 2012 No. of Shares	As at March 31, 2012 (₹Mn)	As at March 31, 2011 No. of Shares	As at March 31, 2011 (₹Mn)
<b>Equity Shares</b>				
At the beginning of the period	54,590,512	545.91	54,590,512	545.91
Add: Issued during the period	-	-	-	-
<b>Outstanding at the end of the period</b>	<b>54,590,512</b>	<b>545.91</b>	<b>54,590,512</b>	<b>545.91</b>

**b. Terms/Rights attached to equity shares**

The company has only one class of equity shares having a par value of ₹ 10 per share. Each holder of equity shares is entitled to one vote per share. The company declares and pays dividend in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

The company proposes to distribute a dividend of ₹2/- per share to equity shareholders in reference to paid up capital as on March 31, 2012. The Board of Directors have approved, subject to the approval of shareholders of the Company and other regulatory

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

authorities, an issue of bonus shares in the ratio of 1:1 (i.e. One new equity share for every one equity share held) to the existing equity shareholders of the Company. Therefore, the proposed dividend will be ₹ 1/- per share, once the requisite approvals for bonus issue, as stated above are obtained.

In reference to the above, the company proposes to increase the authorised share capital from existing ₹ 600 million to ₹ 1200 million subject to approval of the shareholders.

- c. **Aggregate number of bonus shares issued, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date:-**

Particulars	FY 2011-12	FY 2010-11	FY 2009-10	FY 2008-09	FY 2007-08
Equity Shares allotted as fully paid bonus shares by capitalisation of securities premium	-	27,295,256	-	-	-
<b>Total</b>	-	27,295,256	-	-	-

- d. **Details of shareholders holding more than 5% shares in the company**

Particulars	FY 2011-12		FY 2010-11	
	No of Shares	% Holding	No of Shares	% Holding
<b>Equity Shares of ₹ 10 each fully paid</b>				
- Sanjeev Bikhchandani	19,235,406	35.24	19,235,406	35.24
- Sanjeev Bikhchandani & Hitesh Oberoi holding on behalf of Endeavour holding Trust	4,367,440	8.00	4,367,440	8.00
- Hitesh Oberoi	3,798,782	6.96	3,898,782	7.14
<b>Total</b>	<b>27,401,628</b>	<b>50.20</b>	<b>27,501,628</b>	<b>50.38</b>

## 4. RESERVES AND SURPLUS

Particulars	As at March 31, 2012	As at March 31, 2012	As at March 31, 2011	As at March 31, 2011
	(₹Mn)	(₹Mn)	(₹Mn)	(₹Mn)
<b>Securities Premium Account</b>				
Opening Balance	1,310.07		1,583.03	
Less: Utilisation for issue of bonus shares	-	<b>1,310.07</b>	272.95	<b>1,310.07</b>
<b>General Reserve</b>				
Opening Balance	48.54		34.98	
Add: Transfer from Statement of Profit and Loss under Companies (Transfer of Profit to Reserves Rules), 1975	91.97		-	
Add: Transfer from Profit and Loss Account (Stock Options Outstanding Account)	5.06	<b>145.57</b>	13.56	<b>48.54</b>
<b>Stock Options Outstanding Account</b>				
Opening Balance	30.62		26.65	
Add: Transfer during the year	14.98		17.67	
Less: Adjusted against advance given to Info Edge Employees Stock Option Trust	0.02		0.14	
Less: Transfer to Profit & Loss Account	5.06	<b>40.52</b>	13.56	<b>30.62</b>
<b>Profit &amp; Loss Account</b>				
Opening Balance	2,694.68		1,902.70	
Add: Net Profit after tax transferred from statement of Profit & Loss	1,226.23		839.72	
Transfer from Stock Option Outstanding Account	5.06		13.56	
<b>Less: Appropriations</b>				
Proposed Dividend	109.18		40.94	
Dividend Tax	17.71		6.80	
Transfer to General Reserve under Companies (Transfer of Profit to Reserves Rules), 1975	91.97		-	
Transfer to General Reserve (Employee Stock Options Outstanding Account)	5.06	<b>3,702.06</b>	13.56	<b>2,694.68</b>
<b>Total</b>		<b>5,198.21</b>		<b>4,083.91</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

## 5. LONG TERM BORROWINGS

Particulars	Non-Current Portion		Current Maturities	
	As at March 31, 2012	As at March 31, 2011	As at March 31, 2012	As at March 31, 2011
	(₹Mn)	(₹Mn)	(₹Mn)	(₹Mn)
<b>SECURED LOANS</b>				
Term Loans from banks	2.79	2.89	3.81	3.85
Current Maturities transferred to Current Liabilities	-	-	(3.81)	(3.85)
	<b>2.79</b>	<b>2.89</b>	<b>-</b>	<b>-</b>

- a. Term Loans from banks are secured by hypothecation of Vehicles taken on lease.
- b. Term loans carry interest rates ranging from 8% to 10%. The loan is repayable along with interest with in 2 to 3 years from the date of loan.

Leased Assets included in vehicles where the company is a lessee under finance leases are:

Finance Lease Liabilities- minimum lease payments:	As at March 31, 2012	As at March 31, 2011
	(₹Mn)	(₹Mn)
Not later than 1 year	4.30	4.33
Later than 1 year and not later than 5 years	3.01	3.03
<b>Total minimum lease payments</b>	<b>7.31</b>	<b>7.36</b>
Less: Future finance charges on finance leases	0.71	0.62
<b>Present value of finance lease liabilities</b>	<b>6.60</b>	<b>6.74</b>
<b>Representing lease liabilities:</b>		
- Current	3.81	3.85
- Non Current	2.79	2.89
	<b>6.60</b>	<b>6.74</b>
<b>The present value of finance lease liabilities may be analyzed as follows:</b>		
Not later than 1 year	3.81	3.85
Later than 1 year and not later than 5 years	2.79	2.89
<b>Total</b>	<b>6.60</b>	<b>6.74</b>

## 6. TRADE PAYABLES

Particulars	Long Term		Short Term	
	As at March 31, 2012	As at March 31, 2011	As at March 31, 2012	As at March 31, 2011
	(₹Mn)	(₹Mn)	(₹Mn)	(₹Mn)
<b>Trade Payables</b>				
- total outstanding dues of micro, small and medium enterprises	-	-	-	-
- total outstanding dues of creditors other than micro, small and medium enterprises	-	-	270.41	236.33
<b>Total</b>	<b>-</b>	<b>-</b>	<b>270.41</b>	<b>236.33</b>

Based on information available with the Company, there are no dues to micro, small and medium enterprises, as defined in Micro, Small and Medium Enterprises Development Act, 2006 as on March 31, 2012.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

## 7. OTHER CURRENT LIABILITIES

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
Current Maturities of Term Loans transferred from Long Term Borrowings	3.81	3.85
Interest accrued but not due on loans	0.04	0.04
Income received in advance (Deferred Sales Revenue)	1,189.03	894.66
Unpaid Dividend*	0.07	0.06
Unpaid Application Money received by the company for allotment of securities and due for refund*	0.12	0.12
Amount due to Subsidiaries (unsecured)	-	0.04
<b>Others</b>		
-Service Tax Payable	8.87	8.89
-TDS Payable	19.58	17.52
-Others	4.47	3.48
<b>Total</b>	<b>1,225.99</b>	<b>928.66</b>

\* Will be credited to Investor Education and Protection Fund as and when due

## 8. PROVISIONS

Particulars	Long Term		Short Term	
	As at March 31, 2012	As at March 31, 2011	As at March 31, 2012	As at March 31, 2011
	(₹Mn)	(₹Mn)	(₹Mn)	(₹Mn)
<b>Provision for Employee Benefits</b>				
Provision for Compensated Absence	-	-	20.00	19.23
Provision for Gratuity	-	-	15.16	17.92
<b>Other Provisions</b>				
Accrued Bonus	-	-	69.13	54.49
Provision for Tax	-	-	-	1,434.88
Less: Advance Tax	-	-	-	(1,377.69)
Proposed Dividend	-	-	109.18	40.94
Dividend Tax	-	-	17.71	6.80
<b>Total</b>	-	-	<b>231.18</b>	<b>196.57</b>

## 9. FIXED ASSETS

Particulars	GROSS BLOCK				DEPRECIATION/AMORTISATION				NET BLOCK	
	As at April 01, 2011	Additions during the year	Deletions/ Write off during the year	As at March 31, 2012	Up to April 01, 2011	Depreciation/ Amortisation for the year	Accumulated Depreciation on Deletions	Up to March 21, 2012	As at March 31, 2012	As at March 31, 2011
<b>Own Assets</b>										
<b>Tangible Assets</b>										
Leasehold Land	346.95	-	-	346.95	10.58	5.16	-	15.74	331.21	336.37
Building	91.19	-	-	91.19	1.86	4.57	-	6.43	84.76	89.33
Leasehold Improvements	66.01	1.18	-	67.19	54.17	6.21	-	60.38	6.81	11.84
Computers	166.67	46.82	15.49	198.00	121.79	28.14	15.39	134.54	63.46	44.88
Plant and Machinery	33.52	1.30	0.72	34.10	22.95	9.17	0.72	31.40	2.70	10.57
Furniture and Fixtures	31.97	3.55	0.64	34.88	20.22	6.40	0.64	25.98	8.90	11.75
Office Equipment	47.69	9.96	0.04	57.61	40.89	6.76	0.04	47.61	10.00	6.80
Vehicles	0.73	-	-	0.73	0.73	-	-	0.73	-	-
<b>Assets taken on Finance Lease</b>										
Vehicles	18.50	6.75	4.50	20.75	8.91	4.03	3.16	9.78	10.97	9.59
	<b>803.23</b>	<b>69.56</b>	<b>21.39</b>	<b>851.40</b>	<b>282.10</b>	<b>70.44</b>	<b>19.95</b>	<b>332.59</b>	<b>518.81</b>	<b>521.13</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

Particulars	GROSS BLOCK				DEPRECIATION/AMORTISATION				NET BLOCK	
	As at April 01, 2011	Additions during the year	Deletions/ Write off during the year	As at March 31, 2012	Up to April 01, 2011	Depreciation/ Amortisation for the year	Accumulated Depreciation on Deletions	Up to March 21, 2012	As at March 31, 2012	As at March 31, 2011
<b>Intangible Assets</b>										
<b>Own Assets (Acquired)</b>										
Goodwill	0.26	-	-	0.26	0.26	-	-	0.26	-	-
Operating and Marketing Rights	27.56	-	-	27.56	27.56	-	-	27.56	-	-
Enterprise Resource Planning Software	20.43	0.87	-	21.30	5.32	4.53	-	9.85	11.45	15.11
Other Software Licenses	4.92	-	-	4.92	2.42	1.64	-	4.06	0.86	2.50
	<b>53.17</b>	<b>0.87</b>	<b>-</b>	<b>54.04</b>	<b>35.56</b>	<b>6.17</b>	<b>-</b>	<b>41.73</b>	<b>12.31</b>	<b>17.61</b>
<b>Total</b>	<b>856.40</b>	<b>70.43</b>	<b>21.39</b>	<b>905.44</b>	<b>317.66</b>	<b>76.61</b>	<b>19.95</b>	<b>374.32</b>	<b>531.12</b>	<b>538.74</b>
<b>Previous Year</b>	<b>570.80</b>	<b>328.16</b>	<b>42.56</b>	<b>856.40</b>	<b>283.09</b>	<b>71.15</b>	<b>36.58</b>	<b>317.66</b>	<b>538.74</b>	

## 10. NON-CURRENT INVESTMENTS

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)	As at March 31, 2011 (₹Mn)
<b>Others (Unquoted) (valued at cost unless otherwise stated)</b>				
<b>Investments in Equity Instruments of Subsidiary Companies</b>				
9,800 (Previous year – 9,800) shares of Jeevansathi Internet Services Pvt. Ltd. Of ₹10/- each fully paid up. (two hundred shares are held by the nominees of the company)	0.10		0.10	
9,998 (Previous year – 9,998) shares of Naukri Internet Services Pvt. Ltd. Of ₹10/- each fully paid up. (two shares are held by the nominees of the company)	0.10		0.10	
7,009,999 (Previous year – 3,009,999) shares of Allcheckdeals India Pvt. Ltd. of ₹10/- each fully paid up. (One share is held by Naukri Internet Services Pvt Ltd)	70.10		30.10	
13,210 (Previous year – 7,865) shares of Applect Learning Systems Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹8,254.47/- per share).	168.10		65.00	
Nil (Previous year – 5,954) shares of eTechAces Marketing and Consulting Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹16,726.40/- per share).	-		194.49	
1,112,001 (Previous year – 1,112,001) shares of Info Edge (India) Mauritius Limited of USD 1/- each fully paid up	45.60		45.60	
Less: Provision for diminution in value of investment	(45.00)	<b>239.00</b>	(41.49)	<b>293.91</b>
<b>Investment in Equity Instruments of Associate Companies</b>				
11,950 (Previous year - NIL) shares of eTechAces Marketing and Consulting Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹16,726.40/- per share).	200.00		-	
58,480 (Previous year – 22,397) shares of DC Foodiebay Online Services Private Limited of ₹ 1/- each fully paid up. (and share premium of ₹802.69/- per share).	47.00		18.00	
258 (Previous year - NIL) shares of Nogle Technologies Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹40/- per share).	0.01		-	
476,666 (Previous year - NIL) shares of Ninety Nine Labels Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹102.38/- per share computed on weighted average basis.)	53.57	<b>300.58</b>	-	<b>18.00</b>
<b>Investment in Unsecured 0.1% Optionally Convertible Cumulative Redeemable Preference Shares of Subsidiary Company</b>				
15,000 (Previous year – NIL) shares of Applect Learning Systems Pvt. Ltd. of ₹ 10,000/- each fully paid up. (and share premium of ₹9,999 /- per share)		150.00		-

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)	As at March 31, 2011 (₹Mn)
<b>Investments in Preference Shares of Associate Companies</b>				
4,571 (Previous year - NIL) shares of eTechAces Marketing and Consulting Pvt. Ltd. of ₹ 100/- each fully paid up. (and share premium of ₹21,781.31/- per share computed on average basis.)	100.02		-	
498,400 (Previous year - NIL) shares of Ninety Labels Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹253.91/- per share).	131.53		-	
44,584 (Previous year - NIL) shares of DC Foodiebay Online Services Pvt. Ltd. of ₹ 1/- each fully paid up. (and share premium of ₹3,026.99/- per share computed on weighted average basis)	135.00		-	
4,201 (Previous year - 1,757) shares of Nogle Technologies Private Limited of ₹ 10/- each fully paid up. (and share premium of ₹4750.77/- per share).	20.00		5.00	
107,801 (Previous year - NIL) shares of Kinobeo Software Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹2,494.61/- per share computed on average basis)	270.00	<b>656.55</b>	-	<b>5.00</b>
<b>Investment in Unsecured Optionally Fully Convertible Debentures of Subsidiary Company</b>				
NIL (Previous Year 10) No's, 6% Optionally Fully Convertible Debentures of ₹ 50 Lakh each of Applect Learning Systems Pvt. Ltd.		-		<b>50.00</b>
<b>Investment in Unsecured Optionally Fully Convertible Debentures of Associate Company</b>				
50 (Previous year - NIL) debentures of Ninety Labels Pvt. Ltd. of ₹ 10 Lakh each fully paid up.		<b>50.00</b>		-
<b>Investments in Mutual Funds</b>				
5,000,000 (Previous Year 5,000,000) Units of ₹ 10/- each in ICICI Prudential FMP Series 54-1 Year Plan A Cumulative	50.00		50.00	
4,631,731 (Previous Year NIL) Units of ₹ 10.80/- each in ICICI Prudential Interval Fund Annual Interval Plan-I Institutional Cumulative Growth	50.00		-	
5,000,000 (Previous Year 2,000,000) Units of ₹ 10/- each in DSP Blackrock Fixed Term Plan 12M Series 6- Growth	50.00		20.00	
5,493,950 (Previous Year NIL) Units of ₹ 10/- each in DSP Blackrock FMP 12M Series 32-Growth	54.94		-	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in DSP Blackrock FMP Series 10 12M-Growth	50.00		-	
4,000,000 (Previous Year NIL) Units of ₹ 10/- each in DSP Blackrock FMP-Series 37-13M- Growth	40.00		-	
5,898,767 (Previous Year NIL) Units of ₹ 10/- each in DSP BlackRock FMP-Series 43-12M-Growth	58.99		-	
5,000,000 (Previous Year 5,000,000) Units of ₹ 10/- each in 5795 HDFC FMP 370D March 2011 (2) - Growth - Series XVI	50.00		50.00	
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in 5778 HDFC FMP 370D March 2011 (2) - Growth - Series XVI	-		50.00	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in HDFC FMP 13M Sep 11(1)-Growth-Series-XVIII	50.00		-	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in HDFC 5978 FMP 399D March 2012 (1)-Growth-Series-XXI	50.00		-	
5,503,750 (Previous Year NIL) Units of ₹ 10/- each in 5964/ HDFC FMP 400D March 2012 (1) - Growth - Series XXI	55.04		-	
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in IDFC Fixed Maturity Yearly Series 38 Growth	-		50.00	
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in IDFC Fixed Maturity Plan-Yearly Series 36 Growth	-		50.00	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in IDFC FMP - Yearly Series 45 Growth	50.00		-	
5,491,200 (Previous Year NIL) Units of ₹ 10/- each in IDFC Fixed Maturity Plan-Yearly Series 48 Growth	54.91		-	
5,506,300 (Previous Year NIL) Units of ₹ 10/- each in IDFC FMP Yearly Series-51-Growth	55.06		-	
5,503,400 (Previous Year NIL) Units of ₹ 10/- each in IDFC Fixed Maturity Yearly Series 63 Growth	55.03		-	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)	As at March 31, 2011 (₹Mn)
NIL (Previous Year 4,055,158) Units of ₹ 10/- each in Kotak FMP Series 34-Growth	-		40.55	
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in Kotak FMP Series 37-Growth	-		50.00	
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in Kotak FMP Series 39-Growth	-		50.00	
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in Kotak FMP Series 40-Growth	-		50.00	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in Kotak FMP Series 44-Growth	50.00		-	
4,468,913 (Previous Year NIL) Units of ₹ 10/- each in Kotak FMP Series 75-Growth	44.69		-	
5,510,066 (Previous Year NIL) Units of ₹ 10/- each in Kotak FMP Series 78-Growth	55.10		-	
5,514,990 (Previous Year NIL) Units of ₹ 10/- each in Kotak FMP Series 80-Growth	55.15		-	
5,509,983 (Previous Year NIL) Units of ₹ 10/- each in Kotak FMP Series 83-Growth	55.10		-	
NIL (Previous Year 5,660,000) Units of ₹ 10/- each in Fidelity FMP Series 5-Plan A-Growth	-		56.60	
5,150,000 (Previous Year NIL) Units of ₹ 10/- each in Fidelity FMP Series 6-Plan-C Growth	51.50		-	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in Fidelity FMP Series 6 - Plan E-Growth	50.00		-	
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in Axis Fixed Term Plan-Series 13-Growth Plan	-		50.00	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in Axis Fixed Term Plan - Series 16 (370 Days)-Growth	50.00		-	
2,000,000 (Previous Year NIL) Units of ₹ 10/- each in Axis Fixed Term Plan - Series 17 (12 Months)-Growth Plan	20.00		-	
5,503,000 (Previous Year NIL) Units of ₹ 10/- each in Axis Fixed Term Plan - Series 22 (374 days)-Growth Plan	55.03		-	
6,000,000 (Previous Year NIL) Units of ₹ 10/- each in Birla Sun Life Fixed Term Plan Series DX Growth	60.00		-	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in Birla Sun Life Fixed Term Plan Series EE Growth	50.00		-	
5,502,950 (Previous Year NIL) Units of ₹ 10/- each in Birla Sun Life Fixed Term Plan Series EQ Growth	55.03		-	
5,000,000 (Previous Year NIL) Units of ₹ 10/- each in SBI Debt Fund Series-367 Days-6-Growth	50.00	1,475.57	-	567.15
<b>TOTAL</b>		<b>2,871.70</b>		<b>934.06</b>

## 11. DEFERRED TAX ASSET

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
<b>Deferred Tax Asset / (Liability)</b>		
Opening Balance	40.67	33.74
Adjustment for the current year	1.07	6.93
<b>Closing Balance</b>	<b>41.74</b>	<b>40.67</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

Significant components of deferred tax assets/ (liabilities) are shown in the following table:

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
<b>Deferred Tax Asset / (Liability)</b>		
Provision for Leave Encashment	6.49	6.39
Provision for Doubtful Debts	1.62	2.28
Depreciation	20.60	21.01
Others	13.03	10.99
<b>Net Deferred Tax Asset/ (Liability)</b>	<b>41.74</b>	<b>40.67</b>

## 12. LOANS &amp; ADVANCES

Particulars	Long Term		Short Term	
	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
<b>(Unsecured, considered good)</b>				
Capital Advances	64.87	65.01	-	-
Security Deposits	46.63	44.92	12.20	8.09
Advance to Subsidiary Company	-	-	4.29	20.51
Amount due from Associate Company	-	-	0.36	-
<b>Others</b>				
- Advance recoverable in cash or in kind or for value to be received*	15.54	12.79	40.17	42.10
- Advance Recoverable From ESOP Trust	-	-	(0.03)	13.40
- Balance with Service Tax Authorities	-	-	2.82	1.93
- Advance Tax	-	-	1948.15	-
Less: Provision for Tax	-	-	(1,946.48)	-
- Advance Tax - Fringe Benefits	-	-	29.69	29.69
Less: Provision for Tax - Fringe Benefits	-	-	(28.69)	(28.69)
<b>Total</b>	<b>127.04</b>	<b>122.72</b>	<b>62.48</b>	<b>87.03</b>
* Includes ₹ (0.05) Million (Previous year ₹ (0.02) Million) outstanding with directors				

## 13. OTHER NON CURRENT/ CURRENT ASSETS

Particulars	Non-Current		Current	
	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
<b>(Unsecured Considered Good)</b>				
Non Current portion of Fixed Deposits transferred from Cash & Bank Balances	618.80	745.49	-	-
Interest Accrued on Fixed Deposits	48.18	36.20	57.73	32.27
Interest Accrued on Debentures	-	-	-	2.39
<b>Total</b>	<b>666.98</b>	<b>781.69</b>	<b>57.73</b>	<b>34.66</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

## 14. CURRENT INVESTMENTS

Investment in Mutual Funds (Unquoted) (Valued at lower of cost and fair value, unless stated otherwise)

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
18,97,278 (Previous Year 1,705,617) Units of ₹ 105.74/- each in ICICI Prudential Flexible Income Plan Premium - Daily Dividend	200.61	180.34
NIL (Previous Year 7,038,997) Units of ₹ 10.07/- each in ICICI Prudential Banking and PSU Debt Fund Premium Plus Daily Dividend	-	70.88
NIL (Previous Year 122,800) Units of ₹ 1000.54/- each in DSP BlackRock Floating Rate Fund-Institutional Plan Daily Dividend	-	122.87
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in DSP Blackrock FMP 12M Series 13-Growth	-	50.00
10,837,343 (Previous Year 34,897,728) Units of ₹ 10/- each in HDFC Cash Management Fund-Treasury Advantage Plan - Wholesale-Daily Dividend	108.72	350.08
NIL (Previous Year 5,090,771) Units of ₹ 10/- each in Birla Sun Life Fixed Term Plan Series CW Growth	-	50.91
4,414 (Previous Year 22,362,958) Units of ₹ 10/- each in Birla Sun Life Saving Fund -Instl-Daily Div Reinvestment	0.44	223.78
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in Birla Sun Life Fixed Term Plan Series CR Growth	-	50.00
NIL (Previous Year 22,672,465) Units of ₹10/- each in GFCD IDFC Money Manager Fund - Treasury Plan – Super Inst Plan C Daily Dividend	-	226.76
NIL (Previous Year 5,000,000) Units of ₹ 10/- each in IDFC Fixed Maturity Yearly Series 40 Growth	-	50.00
153,976 (Previous Year 15,000,586) Units of ₹ 10/- each in SBI SHF Ultra Short Term Fund IP Daily Div	154.07	150.10
3,775,183 (Previous Year 3,520,170) Units of ₹ 10/- each in Templeton India Ultra Short Bond Fund Institutional Plan Daily Dividend	37.79	35.24
27,079,374 (Previous Year 21,993,764) Units of ₹ 10/- each in Templeton India Ultra Short Bond Fund Super Institutional Plan Daily Dividend	271.11	220.19
2,688,154 (Previous Year 14,798,856) Units of ₹ 10/- each in Kotak Flexi Debt Scheme Institutional - Daily Dividend	27.01	148.69
1,483,809 (Previous Year 6,130,023) Units of ₹ 10/- each in Fidelity Ultra Short Term Debt Fund Super Instl - Daily Dividend	14.85	61.33
NIL (Previous Year 43,417) Units of ₹ 10/- each in Reliance Money Manager Fund-Institutional Option-Daily Dividend	-	43.48
29,469 (Previous Year NIL) Units of ₹ 10/- each in IDFC Cash Fund-Investment Plan B-Daily Dividend	31.20	-
9,638,342 (Previous Year NIL) Units of ₹ 10/- each in IDFC Money Manager Fund - TP - Super Inst Plan C - Daily Div	96.40	-
<b>TOTAL</b>	<b>942.20</b>	<b>2,034.65</b>

## 15. TRADE RECEIVABLES

Particulars	Non-Current		Current	
	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
<b>Outstanding for a period exceeding six months from the date they are due for payment</b>				
- Secured, considered good	-	-	-	-
- Unsecured, considered good	-	-	4.18	5.55
- Doubtful	-	-	-	-
Less: Provision for doubtful receivables	-	-	(4.18)	(5.55)
<b>Total (A)</b>	-	-	-	-
<b>Other Receivables</b>	-	-	-	-
- Secured, considered good	-	-	-	-
- Unsecured, considered good	-	-	35.92	38.85
- Doubtful	-	-	0.82	1.32
Less: Provision for doubtful receivables	-	-	(0.82)	(1.32)
<b>Total (B)</b>	-	-	<b>35.92</b>	<b>38.85</b>
<b>Grand Total (A) + (B)</b>	-	-	<b>35.92</b>	<b>38.85</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

## 16. CASH &amp; BANK BALANCES

Particulars	Non-Current		Current	
	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
<b>Cash &amp; Cash Equivalents</b>				
Cash In Hand	-	-	3.41	1.51
<b>Balances with Banks:</b>				
-in Current Accounts	-	-	258.15	91.94
-in Fixed Deposit Accounts with original maturity of less than 3 months	-	-	25.75	10.25
-in Fixed Deposit Accounts with original maturity for more than 12 months	618.80	745.49	-	-
Non Current portion transferred to non current assets	(618.80)	(745.49)	-	-
<b>Other Bank Balances</b>				
Balances in Fixed Deposit Accounts with original maturity for more than 3 months but less than 12 months*	-	-	1,755.64	1,188.10
Unpaid Application Money received by the company for allotment of securities and due for refund **	-	-	0.12	0.12
Unpaid Dividend **	-	-	0.07	0.06
<b>Total</b>	-	-	<b>2043.14</b>	<b>1291.98</b>

\* Includes ₹50.28 Million (Previous year ₹50.35 Million) as margin money with bank

\*\* (Not available for use by the company)

## 17. REVENUE FROM OPERATIONS

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
Sale of Services	3,756.38	2,936.21
Other Operating Revenues	14.46	3.92
<b>Total</b>	<b>3,770.84</b>	<b>2,940.13</b>

## 18. OTHER INCOME

Particulars	Long Term		Short Term	
	As at March 31, 2012 (₹In Mn)	As at March 31, 2011 (₹In Mn)	As at March 31, 2012 (₹In Mn)	As at March 31, 2011 (₹In Mn)
Interest Received/Receivable on Fixed Deposits with Banks	70.37	85.15	122.15	110.65
Interest on Debentures	-	-	1.17	2.66
Dividend Income from Mutual Funds	-	-	120.65	66.62
Profit on sale of Investment (net)	66.87	-	1.19	-
Profit on sale of Fixed Assets (net)	-	-	0.82	-
Other Non Operating Income	-	-	11.35	13.73
<b>Total</b>	<b>137.24</b>	<b>85.15</b>	<b>257.33</b>	<b>193.66</b>

## 19. EMPLOYEE BENEFITS EXPENSE

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
Salaries, Wages and Bonus	1,041.54	819.30
Contributions to Provident and other funds	37.73	36.04
Sales Incentives and Commissions	170.86	173.75
Staff Welfare and Benefits	68.88	56.71
Employee Stock Option Scheme Compensation	14.98	17.67
Other Employee Expenses	35.97	33.66
<b>Total</b>	<b>1,369.96</b>	<b>1,137.13</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

## 20. FINANCE COSTS

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
Interest on long term borrowings	0.67	0.77
Others	19.45	20.97
<b>Total</b>	<b>20.12</b>	<b>21.74</b>

## 21. DEPRECIATION AND AMORTIZATION

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
Depreciation of Tangible Assets	70.44	65.77
Amortisation of Intangible Assets	6.17	5.38
<b>Total</b>	<b>76.61</b>	<b>71.15</b>

## 22. ADVERTISING AND PROMOTION COST

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
Advertisement Expenses	503.92	373.55
Promotion & Marketing Expenses	12.05	6.70
<b>Total</b>	<b>515.97</b>	<b>380.25</b>

## 23. ADMINISTRATION AND OTHER EXPENSES

Particulars	As at March 31, 2012 (₹Mn)	As at March 31, 2011 (₹Mn)
Electricity and Water	28.76	25.25
Rent	107.59	106.65
Repairs and Maintenance (Building)	13.31	16.28
Repairs and Maintenance (Machinery)	18.06	16.30
Legal and Professional Charges	28.12	23.55
Rates & Taxes	0.07	0.07
Insurance	1.97	1.35
Communication expenses	43.72	34.86
Travel & Conveyance	43.23	38.72
Provision for Doubtful Debts	0.45	1.58
Loss on sale of Investments (net)	-	0.02
Loss on sale of fixed assets (net)	-	1.74
Net Loss on Foreign Currency Transactions	1.25	1.52
Miscellaneous expenses	62.77	52.58
<b>Total</b>	<b>349.30</b>	<b>320.47</b>

## 24. NETWORK, INTERNET AND OTHER DIRECT CHARGES

Particulars	As at March 31, 2012 (₹In Mn)	As at March 31, 2011 (₹In Mn)
Internet and Server Charges	85.29	93.61
Others	7.88	6.77
<b>Total</b>	<b>93.17</b>	<b>100.38</b>

## 25. CAPITAL COMMITMENTS

- As on March 31, 2012 there is a capital advance of ₹ 64.87 Million (Previous Year ₹65.01 Million) outstanding against capital account contracts. This primarily includes the following:
  - ₹60.78 Million (Previous year ₹60.78 Million) relating to the project for construction of office building on leasehold land in respect of which the project for construction has commenced with an estimated value of contract of ₹ 782 Million to be executed on capital account..
  - ₹3.93 Million (Previous year ₹3.36 Million) relating to ERP implementation project with an estimated value of contract of ₹3.93 Million (Previous year ₹ 4.57 Million) to be executed on capital account.
  - ₹0.16 Million (Previous year ₹0.87 Million) advanced against multiple contracts with total estimated value of contracts of ₹0.16 Million (gross) (Previous year ₹1.37 Million) (gross) to be executed on capital account.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

**26. Operating Leases where the company is a lessee:**

The company has entered into lease transactions mainly for leasing of office premises for periods between 1 to 9 years. The terms of lease include terms of renewal, increase in rents in future periods and terms of cancellation. The operating lease payments recognized in the Statement of Profit and Loss amount to ₹ 108.38 Million (included in Note 23 – Administration and Other Expenses ₹107.59 Million and in Note-19 Employee Benefits Expense ₹ 0.79 Million [(Previous Year ₹107.80 Million) (included in Note 23 – Administration and Other Expenses ₹106.65 Million and in Note 19 – Employee Benefits Expense ₹ 1.14 Million)]).

**27. Expenditure in Foreign Currency**

Amount in ₹Mn

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
Server Charges	62.42	54.30
Advertising, Promotion & Marketing Expenses	19.63	3.70
Travel Expenses	0.75	1.58
Foreign Branch Expenses	39.61	36.78
Others	5.95	4.94
<b>Total</b>	<b>128.36</b>	<b>101.30</b>

**28. Earnings in Foreign Exchange**

Amount in ₹Mn

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
Export of Services	347.03	289.49
<b>Total</b>	<b>347.03</b>	<b>289.49</b>

**29. Auditor's Remuneration**

Amount in ₹Mn

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
As Auditors	2.30	2.30
As Tax Auditors	0.20	0.20
Certification	-	0.22
Out of Pocket Expenses & Service Tax	0.56	0.37
<b>Total</b>	<b>3.06</b>	<b>3.09</b>

**30. Basic and Diluted Earnings per share (EPS):**

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
Profit attributable to Equity Shareholders (₹Mn)	1,226.23	839.72
Weighted average number of Equity Shares outstanding during the year (Nos.)	54,590,512	54,590,512
Basic & Diluted Earnings Per Equity Share of ₹10 each (₹)	22.46	15.38

**31. (1) Related Party Disclosures**

**A) Names of related parties with whom transactions were carried out and description of relationship as identified and certified by the Company as per the requirements of Accounting Standard – 18 specified in Companies (Accounting Standard) Rules, 2006 and where control exists for the year ended March 31, 2012:**

**Subsidiaries**

Jeevansathi Internet Services Private Limited ( JISPL)  
 Naukri Internet Services Private Limited (NISPL)  
 Info Edge (India) Mauritius Limited (IEIML)  
 Allcheckdeals India Pvt. Ltd. (ACDIPL)  
 Applect Learning Systems Pvt. Ltd. (ALSPL)

**Associates**

DC Foodiebay Online Services Private Limited (DCFOSPL)  
 Nogle Technologies Private Limited (NTPL)  
 eTechAces Marketing & Consulting Pvt. Ltd. (EMCPL)  
 Ninty Nine Labels Private Limited (99LABELS)  
 Kinobeo Software Private Limited (MYDALA)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

**Key Management Personnel (KMP) & Relatives**

Mr Sanjeev Bikhchandani  
 Ms Surabhi Bikhchandani (Spouse of Mr. Sanjeev Bikhchandani)  
 Mr Sushil Bikhchandani (Brother of Mr Sanjeev Bikhchandani)  
 Mr Hitesh Oberoi  
 Ms. Rimy Oberoi (Spouse of Mr. Hitesh Oberoi)  
 Ms. Divya Batra (Sister of Mr. Hitesh Oberoi)  
 Mr Ambarish Raghuvanshi

**Enterprises over which KMP & Relatives have significant influence**

Minik Enterprises (Proprietorship concern of Mr. Sushil Bikhchandani)  
 Oyster Learning ( Proprietorship concern of Ms. Rimy Oberoi)

**Independent Directors- Non Executive**

Arun Duggal  
 Ashish Gupta  
 Bala Deshpande  
 Naresh Gupta  
 Saurabh Srivastava

**Non-Executive Directors**

Kapil Kapoor

**B) Details of transactions with related party for the year ended March 31, 2012 in the ordinary course of business:**

								Amount (₹Mn)
Sr. No	Nature of relationship/ transaction	Subsidiary Companies	Associate Companies	KMP & Relatives	Independent Directors- Non Executive	Non- Executive Directors	Enterprises over which KMP & Relatives have significant influence	Total
1	<b>License Fee Paid:</b> JISPL ₹ 0.10 NISPL ₹ 0.10	0.20	-	-	-	-	-	0.20
2	<b>Remuneration Paid:</b> Sanjeev Bikhchandani ₹ 16.68 Hitesh Oberoi ₹ 15.76 Ambarish Raghuvanshi ₹ 11.78 Surabhi Bikhchandani ₹ 1.41	-	-	45.63	-	-	-	45.63
3	<b>Advances Given for business purposes (net):</b> Sanjeev Bikhchandani ₹ 0.08 Hitesh Oberoi ₹ 0.01 NISPL ₹ 0.03 JISPL ₹ 0.03 IEIML ₹ 0.96 ACDIPL ₹ 11.37	12.39	-	0.09	-	-	-	12.48
4	<b>Receipt of services:</b> Minik Enterprises ₹ 0.92 Divya Batra ₹ 0.48	-	-	0.48	-	-	0.92	1.40
5	<b>Dividend Paid:</b> Sanjeev Bikhchandani ₹ 14.43 Hitesh Oberoi ₹ 2.92 Ambarish Raghuvanshi ₹ 0.95 Surabhi Bikhchandani ₹ 0.56 Arun Duggal ₹ 0.03 Bala Deshpande ₹ 0.04 Kapil Kapoor ₹ 1.43	-	-	18.86	0.07	1.43	-	20.36
6	<b>Services Rendered:</b> ACDIPL ₹ 10.54 ALSPL ₹ 0.14 EMCPL ₹ 0.16 DCFOSPL ₹ 0.01 99LABELS ₹ 0.03 MYDALA ₹ 0.21	10.68	0.41	-	-	-	-	11.09

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

Sr. No	Nature of relationship/ transaction	Subsidiary Companies	Associate Companies	KMP & Relatives	Independent Directors- Non Executive	Non-Executive Directors	Enterprises over which KMP & Relatives have significant influence	Total
7	<b>Reimbursements Paid:</b> 99LABELS ₹ 0.06	-	0.06	-	-	-	-	0.06
8	<b>Investment in Equity shares:</b> EMCPL ₹ 5.51 ALSPL ₹ 50.00 DCFOSPL ₹ 29.00 ACDIPL ₹ 40.00 NTPL ₹ 0.01 99LABELS ₹ 53.57	90.00	88.09	-	-	-	-	178.09
9	<b>Investment in Preference Shares:</b> EMCPL ₹ 100.02 ALSPL ₹ 150.00 DCFOSPL ₹ 135.00 NTPL ₹ 15.00 MYDALA ₹ 270.00 99LABELS ₹ 131.53	150.00	651.55	-	-	-	-	801.55
10	<b>Investment in Debentures:</b> 99LABELS ₹ 50.00	-	50.00	-	-	-	-	50.00
11	<b>Sitting Fees paid:</b> Arun Duggal ₹ 0.20 Ashish Gupta ₹ 0.16 Bala Deshpande ₹ 0.08 Kapil Kapoor ₹ 0.10 Naresh Gupta ₹ 0.10 Saurabh Srivastava ₹ 0.20	-	-	-	0.74	0.10	-	0.84
12	<b>Commission paid:</b> Arun Duggal ₹ 0.78 Ashish Gupta ₹ 0.69 Bala Deshpande ₹ 0.69 Naresh Gupta ₹ 0.69 Saurabh Srivastava ₹ 0.69	-	-	-	3.54	-	-	3.54
13	<b>Conversion of Debentures into Equity Shares</b> ALSPL ₹ 53.10	53.10	-	-	-	-	-	53.10
14	<b>Interest on Debentures Receivable:-</b> 99LABELS ₹ 0.35	-	0.35	-	-	-	-	0.35
15	<b>Interest on Preference Shares receivable:</b> EMCPL ₹ Less Than 1000 ALSPL ₹ Less Than 1000 DCFOSPL ₹ Less Than 1000 NTPL ₹ Less Than 1000 MYDALA ₹ Less Than 1000 99LABELS ₹ Less Than 1000	-	0.01	-	-	-	-	0.01

1. Amounts paid to / on behalf of Info Edge Employee Stock Option Trust during the year are as below:

- (a) Dividend paid ₹ 0.50 Million  
(b) Advances paid (net) ₹(13.43) Million

2. Amount due from Info Edge Employee Stock Option Trust as on March 31, 2012 is ₹0.03 Million

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

## C) Amount due to/from related parties as at March 31, 2012

Amount (₹Mn)

Sr. No	Nature of relationship / transaction	Subsidiary Companies	Associate Companies	Key Management Personnel & Relatives	Enterprises over which KMP & Relatives have significant influence	Total
	<b>Debit balances</b>					
1	Outstanding Advances/Receivables	4.29	0.36	-	-	4.65
	Maximum amount outstanding during the year	50.05	0.36	-	-	50.41
	<b>Credit balances</b>					
1	Outstanding Payable	-	-	0.05	-	0.05

## 31 (2) Related Party disclosures

**A) Names of related parties with whom transactions were carried out and description of relationship as identified and certified by the Company as per the requirements of Accounting Standard – 18 specified in Companies (Accounting Standard) Rules, 2006 and where control exists for the year ended March 31, 2011:**

**Subsidiaries**

Jeevansathi Internet Services Private Limited ( JISPL)  
 Naukri Internet Services Private Limited (NISPL)  
 Info Edge (India) Mauritius Limited (IEIML)  
 Allcheckdeals India Pvt. Ltd. (ACDIPL)  
 Applect Learning Systems Pvt. Ltd. (ALSPL)  
 Info Edge USA Inc. (IEUI)  
 eTechAces Marketing & Consulting Pvt. Ltd. (EMCPL)

**Associates**

DC Foodiebay Online Services Private Limited (DCFOSPL)  
 Nogle Technologies Private Limited (NTPL)

**Key Management Personnel (KMP) & Relatives**

Mr Sanjeev Bikhchandani  
 Ms Surabhi Bikhchandani (Spouse of Mr. Sanjeev Bikhchandani)  
 Mr Sushil Bikhchandani (Brother of Mr Sanjeev Bikhchandani)  
 Mr Hitesh Oberoi  
 Ms. Rimy Oberoi (Spouse of Mr. Hitesh Oberoi)  
 Ms. Divya Batra (Sister of Mr. Hitesh Oberoi)  
 Mr Ambarish Raghuvanshi

**Enterprises over which KMP & Relatives have significant influence**

Minik Enterprises (Proprietorship concern of Mr. Sushil Bikhchandani)  
 Oyster Learning ( Proprietorship concern of Ms. Rimy Oberoi)

**Independent Directors- Non Executive**

Arun Duggal  
 Ashish Gupta  
 Bala Deshpande  
 Naresh Gupta  
 Saurabh Srivastava

**Non-Executive Directors**

Kapil Kapoor

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

## B) Details of transactions with related party for the year ended March 31, 2011 in the ordinary course of business:

								Amount (₹ In Mn)	
Sr. No	Nature of relationship / transaction	Subsidiary Companies	Associate Companies	KMP & Relatives	Independent Directors- Non Executive	Non-Executive Directors	Enterprises over which KMP & Relatives have significant influence	Total	
1	<b>License Fee Paid:</b> JISPL ₹ 0.10 NISPL ₹ 0.10	0.20	-	-	-	-	-	0.20	
2	<b>Remuneration Paid:</b> Sanjeev Bikhchandani ₹ 18.75 Hitesh Oberoi ₹ 13.71 Ambarish Raghuvanshi ₹ 10.15 Surabhi Bikhchandani ₹ 1.36	-	-	43.97	-	-	-	43.97	
3	<b>Advances Given for business purposes (net):</b> Sanjeev Bikhchandani ₹ 0.01 NISPL ₹ 0.06 JISPL ₹ 0.28 ACDIPL ₹ 10.78	11.13	-	0.01	-	-	-	11.14	
4	<b>Receipt of services:</b> Minik Enterprises ₹ 0.82 Oyster Learning ₹ 0.12 Divya Batra ₹ 0.25	-	-	0.25	-	-	0.94	1.19	
5	<b>Dividend Paid:</b> Sanjeev Bikhchandani ₹ 7.21 Hitesh Oberoi ₹ 1.46 Ambarish Raghuvanshi ₹ 0.49 Surabhi Bikhchandani ₹ 0.28 Arun Duggal ₹ 0.02 Ashish Gupta ₹ 0.02 Bala Deshpande ₹ 0.02 Kapil Kapoor ₹ 0.80	-	-	9.45	0.05	0.80	-	10.30	
6	<b>Services Rendered:</b> ACDIPL ₹ 7.28 EMCPL ₹ 0.20 ALSPL ₹ 0.08	7.56	-	-	-	-	-	7.56	
7	<b>Reimbursements:</b> Receivable from ACDIPL ₹ 1.21	1.21	-	-	-	-	-	1.21	
8	<b>Investment in shares:</b> EMCPL ₹ 95.00 DCFOSPL ₹ 18.00 NTPL ₹ 5.00	95.00	23.00	-	-	-	-	118.00	
9	<b>Investment in Debentures:</b> ALSPL ₹ 50.00	50.00	-	-	-	-	-	50.00	
10	<b>Sitting Fees paid:</b> Arun Duggal ₹ 0.15 Ashish Gupta ₹ 0.11 Bala Deshpande ₹ 0.06 Kapil Kapoor ₹ 0.06 Naresh Gupta ₹ 0.11 Saurabh Srivastava ₹ 0.11	-	-	-	0.54	0.06	-	0.60	
11	<b>Commission paid:</b> Arun Duggal ₹ 0.78 Ashish Gupta ₹ 0.69 Bala Deshpande ₹ 0.69 Naresh Gupta ₹ 0.69 Saurabh Srivastava ₹ 0.69	-	-	-	3.54	-	-	3.54	
12	<b>Sale of Fixed Asset</b> Sanjeev Bikhchandani ₹ 0.05	-	-	0.05	-	-	-	0.05	
13	<b>Reimbursements Paid:</b> Divya Batra ₹ 0.01	-	-	0.01	-	-	-	0.01	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

Sr. No	Nature of relationship / transaction	Subsidiary Companies	Associate Companies	KMP & Relatives	Independent Directors- Non Executive	Non-Executive Directors	Enterprises over which KMP & Relatives have significant influence	Total
14	<b>Purchase of Shares from:</b> Sanjeev Bikhchandani ₹ 7.98	-	-	7.98	-	-	-	7.98
15	<b>Interest on Debentures Receivable:</b> ALSPL ₹ 2.66	2.66	-	-	-	-	-	2.66

1. Amounts paid to / on behalf of Info Edge Employee Stock Option Trust during the year are as below:

- (a) Dividend paid ₹ 0.35 Million  
(b) Advances paid (net) ₹(6.17) Million

2. Amount due from Info Edge Employee Stock Option Trust as on March 31, 2011 is ₹13.40 Million.

## C) Amount due to/from related parties as at March 31, 2011

Amount (₹Mn)

Sr. No	Nature of relationship / transaction	Subsidiary Companies	Associate Companies	Key Management Personnel & Relatives	Enterprises over which KMP & Relatives have significant influence	Total
	<b>Debit balances</b>					
1	Outstanding Advances/Receivables	22.91	-	0.01	-	22.91
	Maximum amount outstanding during the year	104.11	-	6.30	-	110.41
	<b>Credit balances</b>					
1	Outstanding Payable	0.04	-	0.03	-	0.06

## 32. Employee Stock Option Scheme

The company has set up a trust to administer the ESOP scheme under which options have been granted to employees. Under this scheme the employees can purchase equity shares by exercising the options as vested at the price specified in the grant. The options granted till March 31st 2012 have a vesting period of maximum of 3 years from the date of grant.

## - Number of options granted, exercised and forfeited during the year:-

Particulars	2011-12		2010-11	
	Number	Weighted Average Price (₹)	Number	Weighted Average Price (₹)
Options/SAR outstanding at beginning of year	1,801,721	345.36	989,913	632.46
<b>Add:</b>				
Options/SAR granted *	377,600	702.86	1,179,897	89.48
<b>Less:</b>				
Options/SAR exercised	231,097	304.05	258,387	285.93
Options/SAR forfeited	84,898	476.53	109,702	388.49
Options/SAR outstanding at the end of year	1,863,326	416.96	1,801,721	345.36
Option/SAR exercisable at the end of year	1,086,411	351.07	937,372	312.16

\* During the year the company granted 377,600 (Previous Year 222,000) Stock Appreciation Rights (SAR) with a maximum exercise period of five years (Previous Year Five Years).

The options outstanding at the end of year had exercise prices in the range of ₹10/- to ₹732/- (Previous Year ₹10/- to ₹654/-) and a weighted average remaining contractual life of 5.41 years (Previous Year 5.41 years).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

Exercise Amount Range (₹)	Options outstanding as at March 31, 2012	Options outstanding as at March 31, 2011
10-300	451,396	531,721
301-600	904,030	1,118,000
601-750	507,900	152,000
<b>Grand Total</b>	<b>1,863,326</b>	<b>1,801,721</b>

In accordance with the above mentioned ESOP Scheme, ₹14.98 Million (Previous Year ₹ 17.67 Million) has been charged to the Profit and Loss Account in relation to the options vested during the year ended March 31, 2012 as Employee Stock Option Scheme Compensation.

2. (A) - In respect of options vested during the year, had the fair value method been used, the profit for the year would be lower by ₹ 82.67 Million (Previous year 74.22 Million) and the EPS would be ₹ 20.96 (Previous year 14.02).

(B) - The fair value of each option is estimated on the date of grant using the Black Scholes model with the below listed assumptions:

Employee Stock Option Scheme 2007	2011-12		2010-11	
	ESOP 2007	ESOP 2007 SAR	ESOP 2007	ESOP 2007 SAR
Weighted average fair value of the options at the grant dates	-	291.01	930.32	315.19
Dividend Yield (%)	-	0.10%	0.10%	0.10%
Risk free rate	-	8.23%	7.18%	7.44%
Expected life (years)	-	3.62	4.07	3.67
Expected volatility	-	42.15%	50.39%	47.51%
Weighted average share price	-	702.85	941.51	723.61

33. The Company has received legal notices of claims/lawsuits filed against it relating to infringement of Intellectual Property Rights (IPR) in relation to the business activities carried on by it. In the opinion of the management, no material liability is likely to arise on account of such claims/law suits.

34. The company is primarily in the business of internet based service delivery operating in four service verticals through web portals in respective vertical namely Naukri.com for recruitment related services, Jeevansathi.com for matrimony related services, 99acres.com for real estate related services and Shiksha.com for education related services. The other activities comprise of placement search services and real estate broking services. The segment revenues, results and assets of the other activities do not constitute reportable segment under Accounting Standard 17 on Segment Reporting and accordingly no disclosure is required.

35. The Company had raised ₹ 1,704 Million through Initial Public Offer of Shares (IPO) in the month of November, 2006 by issuance of 5,323,851 equity shares of ₹10/- each at a premium of ₹310/- per share. The utilisation out of such gross proceeds till March 31, 2012 is as given below:-

Particulars	As at March 31, 2012	As at March 31, 2011
	Amount (₹Mn)	Amount (₹Mn)
<b>Amount raised through IPO</b>	<b>1703.63</b>	<b>1703.63</b>
<b>Utilisation of funds:</b>		
Purchase of Land	346.95	346.95
Purchase of Building	88.53	88.53
Acquisition /Strategic Alliances	479.04	378.16
Issue related expenses	103.87	103.87
Diversification into new businesses & markets	262.64	262.64
Development of new businesses & product enhancement	422.60	422.60
<b>Total Utilisation</b>	<b>1,703.63</b>	<b>1,602.75</b>
<b>Balance amount available for utilization</b>	<b>NIL</b>	<b>100.88</b>

36. As at March 31, 2012 the company had ₹ 0.12 Million (Previous Year ₹0.12 Million) outstanding with ICICI bank towards unpaid application money received by the company for allotment of securities and due for refund and ₹ 0.07 Million (Previous Year ₹0.06 Million) as unclaimed dividend outstanding with Kotak Mahindra Bank. These amounts are not available for use by the company and will be credited to Investor Education & Protection Fund as and when due.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

37. The aggregate managerial remuneration under section 198 of the Companies Act, 1956 to the Directors including Managing Director is:

Particulars	Amount (₹Mn)	
	Year ended 31st March, 2012	Year ended 31st March, 2011
<b>Whole Time Directors (including Managing Director)</b>		
Salary	27.10	23.08
Reimbursements	1.22	1.30
Bonus	15.90	18.24
<b>Total Remuneration (A)</b>	<b>44.22</b>	<b>42.62</b>
<b>Non Whole Time Directors:</b>		
Commission paid	3.54	3.53
Sitting Fee paid	0.84	0.60
<b>Total Remuneration (B)</b>	<b>4.38</b>	<b>4.13</b>
<b>Total Managerial Remuneration Paid/Payable (A+B)</b>	<b>48.60</b>	<b>46.75</b>

The above amounts exclude company's contribution / provision for gratuity and leave encashment for the year, which is determined annually on actuarial basis.

**Statement showing computation of Net Profit in accordance with section 349 of the Companies Act, 1956 for computing the Director's remuneration:**

Particulars	Amount (₹Mn)	
	Year ended March 31, 2012	Year ended March 31, 2011
Net Profit before tax	1,736.75	1,239.56
Add: Depreciation as per accounts	76.61	71.15
Add: Wholetime Director's Remuneration	44.22	42.62
Add: Sitting Fee paid to Directors	0.84	0.60
Add: Commission paid to Non Whole time Directors	3.54	3.53
Add: Provision for Bad Debts	0.45	1.58
Add: Loss on sale of fixed assets (net)	-	1.74
Add: Loss on sale of Investments (net)	-	0.02
Less: Depreciation as per Section 350 of the Companies Act, 1956	76.61	71.15
Less: Profit on sale of fixed assets (net)	0.82	-
Less: Profit on sale of Investment (net)	1.19	-
<b>Net Profit for the year under section 349</b>	<b>1,783.80</b>	<b>1,289.65</b>
Maximum amount payable to Non whole time Directors (restricted to 1%)	17.84	12.90
Maximum amount payable to Whole time Directors (Restricted to 10%)	178.38	128.97
<b>Maximum Amount payable to Directors</b>	<b>196.22</b>	<b>141.87</b>

**38. Employee Benefits**

The Company has classified the various benefits provided to employees as under:

**A. Defined Contribution Plans**

a) Provident Fund

During the year, the Company has recognised the following amounts in the Statement of Profit and Loss –

Particulars	Year ended March 31, 2012 Amount (₹Mn)	Year ended March 31, 2011 Amount (₹Mn)
Employers' Contribution to Provident Fund *	19.69	16.24

\*Included in Contribution to Provident and Other Funds under Employee Benefits Expense (Refer Note 19)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

**B. State Plans**

## a) Employer's Contribution to Employee State Insurance

During the year, the Company has recognised the following amounts in the Statement of Profit and Loss –

Particulars	Year ended March 31, 2012 Amount (₹Mn)	Year ended March 31, 2011 Amount (₹Mn)
Employers' Contribution to Employee State Insurance *	3.66	2.64

\*Included in Contribution to Provident and Other Funds under Employee Benefits Expense (Refer Note 19)

**C. Defined Benefit Plans**

## a) Contribution to Gratuity Funds – Life Insurance Corporation of India, Group Gratuity Scheme

## b) Leave Encashment/ Compensated Absences for Employees

Particulars	Leave Encashment/Compensated Absences	
	FY 2011-12	FY 2010-11
Discount Rate (per annum)	8.25%	8.25%
Rate of increase in Compensation levels	15% in first 2 years, 10% in next 5 years, & 7% thereafter	15% in first 3 years, 10% in next 5 years, & 7% thereafter

Particulars	Employee's Gratuity Fund	
	FY 2011-12	FY 2010-11
Discount Rate (per annum)	8.25%	8.25%
Rate of increase in Compensation levels	15% in first 2 years, 10% in next 5 years, & 7% thereafter	15% in first 3 years, 10% in next 5 years, & 7% thereafter
Rate of Return on Plan Assets	7.50%	7.50%
Expected Average remaining working lives of employees (years)	11.86	12.42

Amount (₹Mn)

(A) Changes in the Present Value of Obligation	Employee's Gratuity Fund FY 2011-12	Employee's Gratuity Fund FY 2010-11
<b>Present Value of Obligation at the beginning of the year</b>	<b>62.88</b>	<b>44.96</b>
Interest Cost	6.07	4.22
Past Service Cost	Nil	12.51
Current Service Cost	13.86	9.98
Curtailement Cost / (Credit)	Nil	Nil
Settlement Cost / (Credit)	Nil	Nil
Benefits paid	(5.62)	(3.68)
Actuarial (gain)/ loss on obligations	(0.14)	(5.11)
<b>Present Value of Obligation at the end of the year</b>	<b>77.05</b>	<b>62.88</b>

Amount (₹Mn)

(B) Changes in the Fair value of Plan Assets	Employee's Gratuity Fund FY 2011-12	Employee's Gratuity Fund FY 2010-11
<b>Fair Value of Plan Assets at the beginning of the year</b>	<b>44.96</b>	<b>38.40</b>
Expected Return on Plan Assets	3.18	3.17
Actuarial Gains and (Losses)	2.31	1.34
Contributions	17.06	5.73
Benefits Paid	(5.62)	(3.68)
<b>Fair Value of Plan Assets at the end of the year</b>	<b>61.89</b>	<b>44.96</b>

Fair Value of Plan Assets as at March 31, 2012 confirmed by LIC is ₹ 63.26 Million (Previous Year 46.54 Million)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

Amount (₹Mn)

(C) Reconciliation of Present Value of Defined Benefit Obligation and the Fair value of Assets	Employee's Gratuity Fund FY 2011-12	Employee's Gratuity Fund FY 2010-11
<b>Present Value of funded Obligation at the beginning of the year</b>	(77.05)	(62.88)
Fair Value of Plan Assets as at the end of the period	61.89	44.96
Funded Status		
<b>Present Value of unfunded Obligation at the end of the year</b>	Nil	Nil
Unrecognized Actuarial (gains) / losses	Nil	Nil
<b>Unfunded Net Asset / (Liability) Recognized in Balance Sheet*</b>	<b>(15.16)</b>	<b>(17.92)</b>
*included in Provision for Employee Benefits Expense (Refer Note 8)		

Amount (₹Mn)

(D) Expense recognized in the Profit and Loss Account	Employee's Gratuity Fund FY 2011-12	Employee's Gratuity Fund FY 2010-11
Current Service Cost	13.86	9.98
Past Service Cost	Nil	12.51
Interest Cost	6.08	4.22
Expected Return on Plan Assets	(3.18)	(3.17)
Curtailment Cost / (Credit)	Nil	Nil
Settlement Cost / (Credit)	Nil	Nil
Net actuarial (gain)/ loss recognized in the period	(2.45)	(6.46)
<b>Total Expenses recognized in the Profit &amp; Loss Account #</b>	<b>14.31</b>	<b>17.08</b>
#Included in Contribution to Provident and Other Funds under Employee Benefits Expense (Refer Note 19)		

In respect of leave encashment/compensated absence the present value of obligation as at March 31, 2012 is ₹20\* Million (Previous Year 19\* Million). The expense recognized in the profit & loss account is ₹ 14\*\* Million (Previous Year ₹15\*\* Million)

\*included in Provision for Employee Benefits Expense (Refer Note 8)

\*\*Included in Staff Welfare and Benefits under Employee Benefits Expense (Refer Note 19)

(E) Amounts recognised in current year and previous four years	As at March 31, 2012	As at March 31, 2011	As at March 31, 2010	As at March 31, 2009	As at March 31, 2008
<b>Gratuity</b>					
Defined Benefit Obligation	(77.05)	(62.88)	(44.96)	(39.06)	(22.42)
Plan Asset	61.89	44.96	38.40	22.27	13.86
Surplus / Deficit	(15.16)	(17.92)	(6.57)	(16.80)	(8.56)
Experience adjustments in plan liabilities	Nil	Nil	Nil	Nil	Nil
Experience adjustments in plan assets	Nil	Nil	Nil	Nil	Nil

(F) Expected Contribution to the fund in the next year	Year ended March 31, 2012	Year ended March 31, 2011
	Amount (₹ Mn)	Amount (₹ Mn)
Gratuity	15.16	17.92

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

## 39. Details of Bank Balances:

## A. Bank Balances with scheduled Banks:

## -In Current Accounts

Balance with Banks in India	As at March 31, 2012	As at March 31, 2011
	(₹ Mn)	(₹ Mn)
ICICI Bank Ltd	244.04	73.46
HSBC Bank	10.69	15.99
Bank of India	0.68	0.52
HDFC Bank Ltd	0.24	0.25
Punjab National Bank	0.02	0.09
Oriental Bank of Commerce	0.19	0.05
Bank of Baroda	0.03	0.04
State Bank of Hyderabad	0.38	0.03
HDFC Bank (erstwhile Bank of Punjab Ltd.)	0.03	0.03
Canara Bank	0.02	0.03
State Bank of India	0.03	0.03
<b>Total</b>	<b>256.35</b>	<b>90.52</b>

## B. Bank Balances with other banks:

## -In Current Accounts

Particulars	As at March 31, 2012		As at March 31, 2011	
	As at March 31, 2012	Maximum Amount outstanding during the year	As at March 31, 2011	Maximum Amount outstanding during the year
	(₹ Mn)	(₹ Mn)	(₹ Mn)	(₹ Mn)
The Saudi Hollandi Bank	1.76	3.55	1.37	4.90
Emirates Bank	0.04	0.06	0.05	0.75
	<b>1.80</b>	<b>3.61</b>	<b>1.42</b>	<b>5.65</b>
<b>Total Balances with Banks in Current Accounts (A+B)</b>	<b>258.15</b>		<b>91.94</b>	

(Refer Balances with Banks in Current Accounts (Current) under Note No 16 on Cash and Bank Balances)

## -In Fixed deposit accounts

Fixed Deposit in India	As at March 31, 2012	As at March 31, 2011
	(₹ Mn)	(₹ Mn)
Bank of India	159.84	452.10
ICICI Bank Ltd	259.91	360.21
State Bank of Hyderabad	638.96	350.00
HDFC Bank Ltd	432.50	341.00
State Bank of India	-	255.00
Oriental Bank of Commerce	183.10	181.00
HSBC Bank	4.88	4.53
Bank of Baroda	293.00	-
Punjab National Bank	428.00	-
<b>Total</b>	<b>2,400.19</b>	<b>1,943.84</b>

The above comprises of :-

Particulars	As at March 31, 2012	As at March 31, 2011
	(₹ Mn)	(₹ Mn)
- Fixed Deposit Accounts with original maturity of less than 3 months	25.75	10.25
- Fixed Deposit Accounts with original maturity for more than 12 months	618.80	745.49
- Fixed Deposit Accounts with original maturity for more than 3 months but less than 12 months	1,755.64	1,188.10
<b>Total</b>	<b>2,400.19</b>	<b>1,943.84</b>

(Refer Note No 16 on Cash and Bank Balances)

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012**

40. The exceptional item in the year ended March 31, 2012 represents provision for diminution in the carrying value of investment of ₹3.53 million in Info Edge (India) Mauritius Limited. The exceptional item in the year ended March 31, 2011 represents provision for diminution in the carrying value of investment of ₹3.75 million in Info Edge (India) Mauritius Limited offset by the profit on sale of equity shares of MakemyTrip Limited, Mauritius amounting to ₹55.49 million (₹37.06 million net of Tax).
41. The company has made long term strategic investments in certain subsidiaries/associate companies, which are in their initial stage of operation and would generate growth and returns over a period of time. These subsidiaries/associates have incurred significant expenses for building the brand and market share which have added to the losses of these entities, thereby resulting in erosion of their net worth as at March 31, 2012. Based on the potential of the business model of these entities to generate profits, coupled with recent third party valuations, management is of the opinion that considering the nature of the industry and the stage of operations of these entities the diminution in carrying value of the investments as compared to their current net worth, is considered to be temporary in nature and therefore no provision is required at this stage (other than the investments referred in Note 40 above).

**42. Disclosures as per Clause 32 of the Listing Agreement**

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
<b>Loan to Subsidiary- Naukri Internet Services Pvt Ltd</b>		
Balance as the year end	-	(0.04)
Maximum amount outstanding at any time during the year	0.03	0.03
<b>Loan to Subsidiary- Jeevansathi Internet Services Pvt Ltd</b>		
Balance as the year end	-	0.28
Maximum amount outstanding at any time during the year	0.29	0.30
<b>Loan to Subsidiary- Allcheckdeals India Pvt Ltd</b>		
Balance as the year end	2.29	19.30
Maximum amount outstanding at any time during the year	47.93	30.02
<b>Loan to Subsidiary- Info Edge (India) Mauritius Ltd</b>		
Balance as the year end	1.80	0.85
Maximum amount outstanding at any time during the year	1.80	6.26
<b>Advance to Subsidiary- Info Edge USA Inc</b>		
Balance as the year end	-	0.09
Maximum amount outstanding at any time during the year	-	0.09

43. Contingent Liability - Claims against the company not acknowledged as debt include demand from the service tax authorities for payment of service tax of ₹4.68 million. The company is contesting the demand and the management believes that its position will likely be upheld in the appellate process. No tax expense has been accrued in the financial statements for the tax demand raised. The management believes that the ultimate outcome of this proceeding will not have a material adverse effect on the Company's financial position and results of operations.
44. The financial statements for the year ended March 31, 2011 had been prepared as per the then applicable, pre-revised Schedule VI to the Companies Act, 1956. Consequent to the notification of Revised Schedule VI under the Companies Act, 1956, the financial statements for the year ended March 31, 2012 are prepared as per Revised Schedule VI. Accordingly, the previous year figures have also been reclassified to conform to this year's classification. The adoption of Revised Schedule VI for previous year figures does not impact recognition and measurement principles followed for preparation of financial statements.

For Price Waterhouse & Co.  
Firm Registration Number 007567S  
Chartered Accountants

For and on behalf of the Board of Directors

Hitesh Oberoi  
Managing Director

Ambarish Raghuvanshi  
Director & CFO

Amitesh Dutta  
Partner  
Membership Number 58507

Amit Gupta  
Company Secretary

Place : Gurgaon  
Date : May 03, 2012

Place : Noida  
Date : May 03, 2012