#### INDEPENDENT AUDITORS' REPORT

# To the Members of Info Edge (India) Limited

#### **Report on the Financial Statements**

1. We have audited the accompanying financial statements of Info Edge (India) Limited (the "Company"), which comprise the Balance Sheet as at March 31 2013, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information, which we have signed under reference to this report.

# Management's Responsibility for the Financial Statements

2. The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of 'the Companies Act, 1956' of India (the "Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

# **Auditors' Responsibility**

- 3. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 4. An audit involves performing procedures to obtain audit evidence, about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

- 6. In our opinion, and to the best of our information and according to the explanations given to us, the accompanying financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
  - (b) in the case of the Statement of Profit and Loss, of the Profit for the year ended on that date; and
  - (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

#### INDEPENDENT AUDITORS' REPORT To the Members of Info Edge (India) Limited Report on the Financial Statements Page 2 of 2

#### Report on Other Legal and Regulatory Requirements

- 7. As required by 'the Companies (Auditor's Report) Order, 2003', as amended by 'the Companies (Auditor's Report) (Amendment) Order, 2004', issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act (hereinafter referred to as the "Order"), and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 8. As required by section 227(3) of the Act, we report that:
  - (a) We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - (c) The Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - (d) In our opinion, the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Act;
  - (e) On the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Act.

For Price Waterhouse & Co., Bangalore Firm Registration Number:007567S Chartered Accountants

Noida May 3, 2013 Amitesh Dutta Partner Membership Number 58507

# INFO EDGE (INDIA) LIMITED

#### **BALANCE SHEET AS AT MARCH 31, 2013**

Particulars		Note	As at	As at	
an expectation to the contract of			March 31, 2013	March 31, 2012	
I. EQUITY AND LIABILITIES			(₹ 'Mn)	(₹ 'Mn)	
(1) SHAREHOLDER'S FUNDS					
(a) Share Capital	20	3	1,091.81	545.91	
(b) Reserves and Surplus		4	5,562.54	5,198.21	
(2) NON-CURRENT LIABILITIES					
(a) Long-term borrowings		5	4.82	2.79	
(3) Current Liabilities					
(a) Trade payables		6	357.31	270.41	
(b) Other current liabilities		7	1,249.16	1,225.99	
(c) Short-term provisions		8	240.55	231.18	
	Total		8,506.19	7,474.49	
II. ASSETS					
(1) NON-CURRENT ASSETS					
(a) Fixed Assets		9			
(i) Tangible assets			857.62	518.81	
(ii) Intangible assets	2		50.01	12.31	
(iii) Capital work-in-progress			98.16	94.43	
(b) Non-Current Investments		10	2,953.88	2,871.71	
(c) Deferred tax assets (net)		11	44.85	41.74	
(d) Long term loans and advances		12	158.60	127.04	
(e) Other non-current assets		13	1,047.21	666.98	
(2) CURRENT ASSETS	1			00 500 00 K	
(a) Current investments		14	1,293.07	942.20	
(b) Trade receivables		15	44.58	35.92	
(c) Cash and bank balances		16	1,783.31	2,043.14	
(d) Short-term loans and advances		12 13	102.76	62.12	
(e) Other current assets		13	72.14	58.09	
	Total		8,506.19	7,474.49	

Significant Accounting Policies

This is the Balance Sheet referred to in our report of even date.

The notes are an integral part of these financial statements

For Price Waterhouse & Co., Bangalore Firm Registration Number 007567S Chartered Accountants For and on behalf of the Board of Directors

Amitesh Dutta Partner Membership Number 58507 Hitesh Oberoi Managing Director Ambarish Raghuvanshi Director & CFO

Amit Gupta Company Secretary

Place : Noida Date : May 03, 2013 Place : Noida Date : May 03, 2013

# INFO EDGE (INDIA) LIMITED

STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED March 31, 2013

Particulars	Note	Year ended March 31, 2013	Year ended March 31, 2012
		(₹ 'Mn)	(₹ 'Mn)
I. Revenue from operations	17	4,372.58	3,770.84
II. Other Income	18	464.94	394.57
III. Total Revenue (I + II)		4,837.52	4,165.41
IV. EXPENSES		-	
Employee Benefits Expense	19	1,672.17	1,369.96
Finance Costs	20	24.80	20.12
Depreciation and Amortisation	21	94.46	76.61
Advertising and Promotion cost	22	576.50	515.97
Administration and Other expenses	23	486.42	349.30
Network, Internet and Other direct charges	24	139.40	93.17
Total Expenses		2,993.75	2,425.13
V. Profit before Exceptional item and Tax (III-IV)		1,843.77	1,740.28
VI. Exceptional Item	40	292.87	3.53
VII. Profit before Tax (V-VI)		1,550.90	1,736.75
VIII. Tax Expense			
(1) Current Tax		531.55	511.59
(2) Deferred Tax	11	(3.11)	(1.07
IX. Profit for the year from continuing operations (VII-VIII)		1,022.46	1,226.23
X. Profit for the year (IX)		1,022.46	1,226.23
XI. Earnings per equity share: Nominal Value of Share ₹ 10/- (Previous Year ₹ 10/-)			
(1) Basic (2) Diluted	30	9.36 9.36	11.23 11.23

Significant Accounting Policies

This is the Statement of Profit and Loss referred to in our report of even date.

The notes are an integral part of these financial statements

For Price Waterhouse & Co., Bangalore Firm Registration Number 007567S Chartered Accountants

For and on behalf of the Board of Directors

Amitesh Dutta Partner

Membership Number 58507

Hitesh Oberoi Managing Director Ambarish Raghuvanshi Director & CFO

Amit Gupta Company Secretary

Place: Noida Date: May 03, 2013

Place : Noida Date : May 03, 2013

.No. Pa	rticulars	For the year ended March 31, 2013 Amount (₹ 'Mn)	For the year ende March 31, 201 Amount (₹ 'Mr
	ish flow from operating activities: It Profit before Exceptional item and Tax	1,843.77	1,740.28
	fjustments for:		
	pepreciation	94.46	76.63
	nterest Expense	0.95	0.63
	nterest Income	(245.24)	(192.5
	Dividend Income from Mutual Funds	(87.28)	(120.6
	Profit)/Loss on Fixed Assets sold (net)	(0.14)	(0.8
	Profit)/Loss on sale of Investments (net)	(116.05)	(68.0
	nterest Income on Debentures	(5.09)	(1.1
	rovision for Bad & Doubtful Debts	3.47	0.4
	iability no longer required written back	(23.58)	(14.4
	rovision for Gratuity & Leave Encashment	1.32 (227.93)	(1.9 (214.3
	DS on revenue receipts imployee Stock Option Scheme Compensation Expense	14.68	14.9
	The second secon	AND THE STATE OF	
Ot	perating profit before working capital changes	1,253.34	1,218.94
Ac	ljustments for changes in working capital :		
	(INCREASE)/DECREASE in Sundry Debtors	(12.18)	2.4
-0	(INCREASE)/DECREASE in Loans, Advances and Other Current Assets	(82.08)	21.7
	NCREASE/(DECREASE) in Current Liabilities and Provisions	133.49	360.5
Ca	sh generated from operating activities	1,292.57	1,603.7
-25	Taxes (Paid) / Received (Net of TDS)	(289.63)	(344.7
Ne	et cash from operating activities	1,002.94	1,258.94
3. Ca	sh flow from Investing activities:		
Pu	rchase of fixed assets	(471.80)	(75.5
Pro	oceeds from Sale of fixed assets	3.60	2.2
	oceeds from Sale of Investments	6,811.89	5,952.4
	rchase of Investments	(5,871.16)	(5,700.3
	rchase of Fixed Deposits	(284.87)	(440.8
	rerest Received	244.80	143.8
	vidend Received	87.28	120.6
	nount paid on acquisition of shares/debentures of other enterpirses (Subsidiaries and assoical	(1,543.33)	(1,029.3
Ne	et cash used in investing activities	(1,023.59)	(1,026.7)
. Ca	sh flow from financing activities:		*
Re	payment of long term borrowings (Net)	2.86	(0.1
	erest Paid	(0.91)	(0.6
	ridend Paid	(109.16)	(40.9
Div	ridend Tax Paid	(17.71)	(6.8
Ne	et cash used in financing activities	(124.92)	(48.55
Ne	et Increase/(Decrease) in Cash & Cash Equivalents	(145.57)	183.62
Op	pening Balance of Cash and cash equivalents (April 01, 2012/April 01, 2011)	287.50	103.88
CIG	osing Balance of Cash and cash equivalents	141.93	287.50
			20,100
	sh and cash equivalents comprise	2.60	3.4:
	lance with Scheduled Banks	2.00	3.4
	current accounts (Refer note 2 and 3 below)	139.33	258.3
	Fixed deposits with original maturity of less than 3 months		25.7
	tal Cash and Cash equivalents	141.93	287.50
	Fixed deposits with original maturity exceeding than 3 months	2,659.31	2,374.4
			2,3/4.4

- Notes:

  1 The above Cash Firms Statement has been prepared under the Indirect Method as set out in Accounting Standard-3 on Cash Flow Statement, prescribed under Companies (Accounting Standards) Rules, 2006 as notified by the Central Government vide its notification dated December 7,2006.
  - P\_2000.

    Balance with scheduled bank in current account includes ₹ 0.12 Million (previous year ₹ 0.12 Million) in respect of unpaid application money due for refund, which is not available for use by the company.
- 3 Balance with scheduled bank in current account includes ₹ 0.09 Million (previous year ₹ 0.07 Million) in respect of unclaimed dividend, which is not available for use by the company.
- 4 Figures in brackets indicate cash outflow.

This is the Cash Flow Statement referred to in our report of even date

For Price Waterhouse & Co., Bangalore Firm Registration Number 007567S Chartered Accountants

For and on behalf of the Board of Directors

Amitesh Dutta Partner Membership Number 58507

Hitesh Oberoi Managing Director

Ambarish Raghuvanshi Director & CFO

Amit Gupta Company Secretary

Place : Noida Date : May 03, 2013

Place : Noida Date : May 03, 2013

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2013

#### 1. General Information

Info Edge (India) Ltd (the company) is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 1956. Its shares are listed on two stock exchanges in India.

The Company was converted to a public limited company and its name was changed to Info Edge (India) Limited with effect from April 27, 2006.

# 2. Significant Accounting Policies

#### 2.1 Basis of Preparation of Financial Statements

These financial statements have been prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis. These financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] and the other relevant provisions of the Companies Act, 1956.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Revised Schedule VI to the Companies Act, 1956.

#### 2.2 Fixed Assets

Tangible Fixed Assets are stated at cost of acquisition along with related taxes, duties and incidental expenses related to these assets.

Intangible assets are stated at their cost of acquisition.

Profit/Loss on disposal of fixed assets is recognized in the Statement of Profit and Loss.

#### 2.3 Depreciation

# **Tangible Assets**

Fixed Assets are depreciated under Straight Line Method over the estimated useful lives of the assets, which are as follows:

Assets	Estimated life (Years)
Building	20
Computers	3
Office Equipment	3
Vehicles	4
Plant and Machinery	5
Furniture & Fixtures	7

# **Intangible Assets**

Fixed Assets are depreciated under Straight Line Method over the estimated useful lives of the assets, which are as follows:

Assets	Estimated
	life (Years)
Other Software Licenses	3
Enterprise Resource Planning Software	5

Cost of Operating and Marketing rights acquired is amortised over a period of 5 years.

Leasehold Land and Leasehold improvements are amortized over the lease period, which corresponds with the useful lives of the related assets.

Assets costing less than or equal to Rs.5,000 were fully depreciated in the year of acquisition upto March 31,2012. With effect from April 01, 2012 such assets are depreciated @ 100% pro-rata from date of acquisition. The impact of this change in Accounting policy results in increase of profit by Rs. 9.58 million during the year.

The effective rates of depreciation based on the estimated useful lives are above the minimum rates as prescribed by Schedule XIV of the Act.

# 2.4 Foreign Currency Transactions

Transactions in foreign currency are accounted for at the rate prevailing on the date of the transaction. Gain/Loss arising on fluctuation in foreign exchange rate between the transaction date and settlement date are recognized in the Statement of Profit and Loss. Foreign currency monetary assets and liabilities are restated at the exchange rate prevailing at the year end and the overall net gain/loss is adjusted to the Statement of Profit and Loss.

#### 2.5 Revenue Recognition

The Company earns revenue significantly from the following sources viz.

- a) Recruitment solutions through its career web site, Naukri.com:-Revenue is received in the form of fees, which is recognized prorata over the subscription / advertising agreement, usually ranging between one to twelve months.
- b) Matrimonial web site, Jeevansathi.com and Real Estate website, 99acres.com:-Revenue is received in the form of subscription fees, which is recognized over the period of subscription, usually ranging between one to twelve months.
- c) Placement search division, Quadrangle:-Revenue is received in the form of fees, for placements at various levels in a client's organization. Revenue is booked on the successful completion of the search and selection activity.
- d) Real Estate broking division:Commission income on property bookings placed with builders/developers is accrued once the related services have been rendered by the company.
- e) Resume Sales Service:The revenue from Resume Sale Services is earned in the form of fees and is recognized on completion of the related service.

In respect of a) and b) above, the unaccrued amounts are not recognized as revenue till all obligations are fulfilled and are reflected in the Balance sheet as Income received in advance (Deferred Sales Revenue.)

All the above sources of revenue are shown net of service tax and is not recognized in instances where there is uncertainty with regard to ultimate collection. In such cases revenue is recognized on reasonable certainty of collection.

#### 2.6 Investments

Long-term investments are carried at cost less provision for permanent diminution in value of such investments. Current investments are carried at lower of cost and fair value.

# 2.7 Employee Benefits

The company has Defined Contribution plan for the post-employment benefits namely Provident Fund which is recognized by the income tax authorities. These funds are administered through the Regional Provident Fund Commissioner and the Company's contributions thereto are charged to revenue every year. The Company's contribution to state plans namely Employee State Insurance Fund is charged to revenue every year.

The Company has Defined Benefit plans namely leave encashment, compensated absence and gratuity for employees, the liability for which is determined on the basis of an actuarial valuation at the end of the year. The Gratuity Fund is recognized by the income tax authorities and is administered through Life Insurance Corporation of India under its Group Gratuity Scheme.

Termination benefits are recognized as an expense immediately.

Gains and losses arising out of actuarial valuations are recognized immediately in the Profit and Loss Account as income or expense.

#### 2.8 Leased Assets

- a) Assets acquired on lease where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Such assets are capitalized at the inception of the lease at lower of the fair value or the present value of minimum lease payments and a liability is created for an equivalent amount. Each lease amount paid is allocated between the liability and the interest cost, so as to maintain a constant periodic rate of interest on the outstanding liability for each period.
- b) Leases of assets under which significant risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under an operating lease are recognised as expense in the Profit and Loss Account on a straight line basis over the lease term.

#### 2.9 Taxes on Income

Tax expense comprises of current tax and deferred tax. Deferred tax reflects the effect of temporary timing differences between the assets and liabilities recognized for financial reporting purposes and the amounts that are recognized for current tax purposes. Deferred tax assets are recognized and carried forward only to the extent there is a reasonable/virtual certainty that sufficient future taxable income will be available against which such deferred tax asset can be realized.

### 2.10 Earnings Per Share (EPS)

The earnings considered in ascertaining the Company's EPS comprises the net profit after tax and include the post tax effect of any extra ordinary items. The number of shares used in computing Basic EPS is the weighted average number of shares outstanding during the year.

# 2.11 Employee Stock Option Based Compensation

Stock options granted to the employees and to the non-executive Directors who accepted the grant under the Company's Stock Option Plan are accounted in accordance with Securities and Exchange Board of India (Employees Stock Option Scheme) Guidelines, 1999 as amended from time to time and the guidance note on Employee Share Based Payments issued by ICAI. The Company follows the intrinsic value method and accordingly, the excess, if any, of the market price of the underlying equity shares as of the date of the grant of the option over the exercise price of the option, is recognized as employee compensation cost and amortised on a graded vesting basis over the vesting period.

#### 2.12 Provisions and Contingencies

The Company creates a provision when there is a present obligation as a result of past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of obligation. A disclosure of contingent liability is made when there is a possible obligation or a present obligation that will probably not require outflow of resources or where a reliable estimate of the obligation cannot be made.

#### 2.13 Dividend income

Dividend from investments is recognized when the right to receive the payment is established and when no significant uncertainty as to measurability or collectability exists.

#### 2.14 Interest Income

Interest income is recognized on the time basis determined by the amount outstanding including the tax credits and the rate applicable and where no significant uncertainty as to measurability or collectability exists.

#### 2.15 Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in India requires the Management to make estimates and assumptions that affect the reported amount of assets and liabilities as at the Balance Sheet date, reported amount of revenue and expenses for the year and disclosures of contingent liabilities as at the Balance Sheet date. The estimates and assumptions used in the accompanying financial statements are based upon Management's evaluation of the relevant facts and circumstances as at the date of the financial statements. Actual results could differ from these estimates.

3. Share Capital (Amount ₹ Mn)

Davidentaria	As at March	As at March
Particulars	31, 2013	31, 2012
AUTHORIZED CAPITAL		
120.00 Million Equity Shares of ₹ 10/- each (Previous year – 60.00 Million		
Equity Shares of ₹ 10/- each)	1200.00	600.00
ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		
109.18 Million Equity Shares of ₹ 10/- each fully paid up	1091.81	545.91
(Previous year – 54.59 Million Equity Shares of ₹ 10/- each fully paid up)		
Total	1091.81	545.91

a. Reconciliation of the shares outstanding at the beginning and at the end of the reporting period.

Particulars	As at March 31, 2013 No. of Shares	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 No. of Shares	As at March 31, 2012 (₹ Mn)
Equity Shares				
At the beginning of the period	54,590,512	545.91	54,590,512	545.91
Add: Issued during the period	54,590,512	545.90	=	2
Outstanding at the end of the period	109,181,024	1091.81	54,590,512	545.91

# b. Terms/Rights attached to equity shares

The company has only one class of equity shares having a par value of Rs 10 per share. Each holder of equity shares is entitled to one vote per share. The company declares and pays dividend in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

c. Aggregate number of bonus shares issued, shares issued for consideration other than cash and

shares bought back during the period of five years immediately preceding the reporting date:-

Particulars	For the year ended March 31, 2013	For the year ended March 31, 2012	For the year ended March 31, 2011	For the year ended March 31, 2010	For the year ended March 31, 2009
Equity Shares allotted as fully paid bonus shares by capitalisation of securities premium	54,590,512	-	27,295,256	-	, -
Total	54,590,512		27,295,256	-	1-

d. Details of shareholders holding more than 5% shares in the company

Particulars	For the year en		For the year ended March 31, 2012	
	No of Shares	% Holding	No of Shares	% Holding
Equity Shares of ₹ 10 each fully paid				
- Sanjeev Bikhchandani	36,037,812	33.01	19,235,406	35.24
- Sanjeev Bikhchandani & Hitesh Oberoi holding on behalf of Endeavour holding Trust	8,734,880	8.01	4,367,440	8.00
- Hitesh Oberoi	7,397,564	6.77	3,798,782	6.96
Total	52,170,256	47.79	27,401,628	50.20

# 4. RESERVES AND SURPLUS

Particulars		As at March 31, 2013		As at March 31, 2012
	(₹ Mn)	(₹ Mn)	(₹ Mn)	(₹ Mn)
Securities Premium Account				
Opening Balance	1,310.07		1,310.07	
Less: Utilisation for issue of bonus shares	545.91	764.16	=	1,310.07
General Reserve			HI WELL	
Opening Balance	145.57		48.54	
Add: Transfer from Statement of Profit and Loss under Companies (Transfer of Profit to Reserves Rules), 1975	-		91.97	40 (1)
Add: Transfer from Profit and Loss Account (Stock Options Outstanding Account)	1.56	147.13	5.06	145.57
Stock Options Outstanding Account				
Opening Balance	40.52		30.62	
Add: Transfer during the year	14.68		14.98	
Less: Adjusted against advance given to Info Edge Employees Stock Option Trust	0.01		0.02	
Less: Transfer to Profit & Loss Account	1.56	53.63	5.06	40.52
Profit & Loss Account				
Opening Balance	3,702.05		2694.68	
Add: Net Profit after tax transferred from statement of Profit and Loss	1,022.46		1226.23	
Transfer from Stock Option Outstanding Account	1.56		5.06	
Less: Appropriations		- eddy = 1		
Proposed Dividend	109.18		109.18	
Dividend Tax	17.71		17.71	
Transfer to General Reserve under Companies (Transfer of Profit to Reserves Rules), 1975			91.97	
Transfer to General Reserve (Employee Stock Options Outstanding Account)	1.56	4597.62	5.06	3,702.05
Total		5,562.54		5,198.21

#### 5. LONG TERM BORROWINGS

	Non-Curre	nt Portion	<b>Current Maturities</b>	
Particulars	As at March 31, 2013	As at March 31, 2012	As at March 31, 2013	As at March 31, 2012
	(₹ Mn)	(₹ Mn)	(₹ Mn)	(₹ Mn)
SECURED LOANS				
Term Loans from banks	4.82	2.79	4.65	3.81
urrent Maturities transferred to Current abilities			(4.65)	(3.81)
	4.82	2.79	-	-

- a. Term Loans from banks are secured by hypothecation of Vehicles taken on lease.
- b. Term loans carry interest rates ranging from 6% to 11%. The loan is repayable along with interest within 2 to 3 years from the date of loan.

Leased Assets included in vehicles where the company is a lessee under finance leases are:

Finance Lease Liabilities- minimum lease payments:	As at March	As at March
	31, 2013	31, 2012
	(₹ Mn)	(₹ Mn)
Not later than 1 year	5.41	4.30
Later than 1 year and not later than 5 years	5.14	3.01
Total minimum lease payments	10.55	7.31
Less: Future finance charges on finance leases	1.08	0.71
Present value of finance lease liabilities	9.47	6.60
Representing lease liabilities:		
- Current	4.65	3.81
- Non Current	4.82	2.79
	9.47	6.60
The present value of finance lease liabilities may be analyzed as follows:		
Not later than 1 year	4.65	3.81
Later than 1 year and not later than 5 years	4.82	2.79
Total	9.47	6.60

# 6. TRADE PAYABLES

	Long	Term	Short	Term
Particulars	As at March 31, 2013	As at March 31, 2012	As at March 31, 2013	As at March 31, 2012
	(₹ Mn)	(₹ Mn)	(₹ Mn)	(₹ Mn)
Trade Payables			21	
- total outstanding dues of micro, small and medium enterprises	_	-	-	-
- total outstanding dues of creditors other than micro, small and medium enterprises	-		357.31	270.41
Total		-	357.31	270.41

Based on information available with the Company, there are no dues to micro, small and medium enterprises, as defined in Micro, Small and Medium Enterprises Development Act, 2006 as on March 31, 2013.

# 7. OTHER CURRENT LIABILITIES

Particulars	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)
Current Maturities of Term Loans transferred from Long Term Borrowings	4.65	3.81
Interest accrued but not due on loans	0.07	0.04
Income received in advance (Deferred Sales Revenue)	1,212.19	1,189.03
Unpaid Dividend*	0.09	0.07
Unpaid Application Money received by the company for allotment of securities and due for refund*	0.12	0.12
Others		
-Service Tax Payable	(0.64)	8.87
-TDS Payable	26.86	19.58
-Others	5.82	4.47
Total	1,249.16	1,225.99

<sup>\*</sup> Will be credited to Investor Education and Protection Fund as and when due

# 8. PROVISIONS

	Long	Term	m Short Term		
Particulars	As at March 31, 2013	As at March 31, 2012	As at March 31, 2013	As at March 31, 2012	
	(₹ Mn)	(₹ Mn)	(₹ Mn)	(₹ Mn)	
Provision for Employee Benefits					
Provision for Compensated Absence			19.50	20.00	
Provision for Gratuity	-		16.98	15.16	
Other Provisions					
Accrued Bonus	-	-	69.82	69.13	
Provision for Tax	_	-	2,477.88	-	
Less: Advance Tax	-	-	(2,470.52)	<b>M</b>	
Proposed Dividend	-	-	109.18	109.18	
Dividend Tax	-	-	17.71	17.71	
Total			240.55	231.18	

# 9. FIXED ASSETS

(₹ Mn)

	CDOSS B	LOCK(AT CO	ICT)		DEPRECIATION/AMORTISATION				NET BLOCK		
DARTICHIARC		Additions	Deletions/	As at	Up to	Depreciation/	Accumulated	As at	As at	As at	
PARTICULARS	As at April 01, 2012	during the year	Write off during the year	March 31, 2013	April 01, - 2012	Amortisation for the year	Depreciation on Deletions	March 31, 2013	March 31, 2013	March 31, 2012	
Own Assets											
Tangible Assets				11							
Leasehold Land	346.95	-		346.95	15.74	5.14	-	20.88	326.07	331.21	
Building	91.19			91.19	6.43	4.56	-	10.99	80.20	84.76	
Leasehold Improvements	67.19	226.78	0.81	293.16	60.38	7.18	0.81	66.75	226.41	6.81	
Computers	198.00	61.98	18.70	241.28	134.54	44.55	16.71	162.38	78.90	63.46	
Plant and Machinery	34.10	25.50	0.16	59.44	31.40	2.19	0.16	33.43	26.01	2.70	
Furniture and Fixtures	34.88	62.04	0.07	96.85	25.98	6.86	0.04	32.80	64.05	8.90	
Office Equipment	57.61	40.66	0.70	97.57	47.61	9.18	0.69	56.10	41.47	10.00	
Vehicles	0.73	-		0.73	0.73		-	0.73	_	-	
Assets taken on Finance Lease	6 =										
Vehicles	20.75	10.37	5.94	25.18	9.78	5.41	4.52	10.67	14.51	10.97	
Total	851.40	427.33	26.38	1,252.35	332.59	85.07	22.93	394.73	857.62	518.81	
Intangible Assets											
Own Assets (Acquired)				18							
Goodwill	0.26	-	-	0.26	0.26	-	-	0.26		-	
Operating and Marketing Rights	27.56	-	-	27.56	27.56		-	27.56	-	-	
Enterprise Resource Planning Software	21.30	4.65	<del>-</del>	25.95	9.85	5.04	-	14.89	11.06	11.45	
Other Software Licenses	4.92	42.44	-	47.36	4.06	4.35	*	8.41	38.95	0.86	
Total	54.04	47.09	<b>A</b>	101.13	41.73	9.39	-	51.12	50.01	12.31	
Total	905.44	474.42	26.38	1,353.48	374.32	94.46	22.93	445.85	907.63	531.12	
Previous Year	856.40	70.43	21.39	905.44	317.66	76.61	19.95	374.32	531.12		

# 10. NON-CURRENT INVESTMENTS

Particulars	(₹ Mn)	As at March 31, 2013 (₹ Mn)	(₹ Mn)	As at March 31, 2012 (₹ Mn)
Others (Unquoted) (valued at cost unless otherwise stated)	*			
Investments in Equity Instruments of Subsidiary Companies			-	
9,800 (Previous year – 9,800) shares of Jeevansathi Internet Services Pvt. Ltd. of ₹ 10/- each fully paid up. (two hundred shares are held by the nominees of the company)	0.10		0.10	
9,998 (Previous year – 9,998) shares of Naukri Internet Services Pvt. Ltd. of ₹ 10/- each fully paid up. (two shares are held by the nominees of the company)	0.10		0.10	
7,009,999 (Previous year – 7,009,999) shares of Allcheckdeals India Pvt. Ltd. of ₹ 10/- each fully paid up. (One share is held by Naukri Internet Services Pvt Ltd)	70.10		70.10	
4,99,999 (Previous year- NIL) shares of Makesense Technologies Pvt. Ltd. of ₹ 10 each fully paid up. (and share premium of ₹ 154.82/- per share (Previous Year- NIL)	82.41		<b>-</b>	9
1,63,827 (Previous year – NIL) shares of Zomato Media Pvt Ltd (formerly DC Foodiebay Online Services Private Limited) of ₹ 1/- each fully paid up. (and share premium of ₹ 5252.08/- per share.	860.60		-	3
19,300 (Previous year - 13,210) shares of Applect Learning Systems Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 32,015.88/- (Previous year- ₹ 8254.47 )per share computed on average basis )	618.10		168.10	
1,112,001(Previous year – 1,112,001) shares of Info Edge (India) Mauritius Limited of USD 1/- each fully paid up	45.60		45.60	0
Less: Provision for diminution in value of investment (Refer Note No. 40)	(45.60)	1631.41	(45.00)	239.00
Investment in Equity Instruments of Associate			-	
Companies  11,950 (Previous year - 11,950) shares of eTechAces Marketing and Consulting Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 16,726.40/- per share(Previous Year- ₹16726.40/-)).	200.00		200.00	
258 (Previous year - 258) shares of Nogle Technologies Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 40/- (Previous Year- ₹ 40/-)per share).				
	0.01		0.01	
Nil (Previous year – 58,480) shares of Zomato Media Pvt Ltd (formerly DC Foodiebay Online Services Private Limited) of ₹ 1/- each fully paid up. (and share premium of Nil per share. (Previous year- ₹ 802.69))	_		47.00	

476,666 (Previous year - 476,666) shares of Ninety Nine Labels Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 102.38/- (Previous Year-₹ 102.38/-)per share computed on average basis.)	53.57		53.57	
Less: Provision for diminution in value of investment (Refer Note No. 40)	(53.55)		-	
100 (Previous year - NIL) shares of Happily Unmarried Marketing Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 12,709.12/-				
(Previous Year-NIL) per share.)	1.27		-	
3,553 (Previous year - NIL) shares of Canvera Digital Technologies Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 1,167/- (Previous Year-NIL) per share.)	4.15	205.45		300.58
Investment in Unsecured 0.1% Optionally	7.13	203.43		500.56
Convertible Cumulative Redeemable Preference				
Shares of Subsidiary Company				
NIL (Previous year - 15,000) shares of Applect Learning Systems Pvt. Ltd. of ₹ 10,000/- each fully paid up. (and share premium of NIL (Previous Year ₹ 9 999 /-) per share)		-		150.00
Investments in Preference Shares of Associate				
Companies				
5,345 (Previous year - 4,571) 0.1% cummulative convertible preference shares of eTechAces Marketing and Consulting Pvt. Ltd. of ₹ 100/- each fully paid up. (and share premium of ₹ 21,781.31/- (Previous Year- ₹ 21,781.31/-)per share computed on average basis.)	124.99		100.02	
498,400 (Previous year - 498,400) 0.1% cummulative convertible preference shares shares of Ninety Labels Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 253.91/- per share).	131.53		131.53	
Less: Provision for diminution in value of investment (Refer Note No. 40)	(131.50)			,
NIL (Previous year - 44,584) 0.1% cummulative convertible preference shares shares of Zomato Media Pvt Ltd (formerly DC Foodiebay Online Services Pvt. Ltd.) of ₹ 1/- each fully paid up. (and share premium of ₹ Nil (Previous year ₹ 3026.99)).			135.00	
4,647 (Previous year - 4,201) cummulative convertible preference shares of Nogle Technologies Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 4,724.24/- (Previous Year- ₹ 4750.77/-)per share computed on average basis)	22.00		20.00	
107,801 (Previous year - 107,801) 0.1% cummulative convertible preference shares of Kinobeo Software Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 2,494.61/- (Previous Year-₹ 2,494.61/- per share computed on average basis)	270.00		270.00	
299,658 (Previous year – NIL) 0.1% cummulative convertible preference shares of Canvera Digital	350.00		·	

Technologies Pvt. Ltd. of ₹ 1/- each fully paid up. (and share premium of ₹ 1,167 /- (Previous Year- NIL ) per share)				
3,928 (Previous year – NIL) 0.1% cummulative convertible preference shares of Happily Unmarried Marketing Pvt. Ltd. of ₹ 10/- each fully paid up. (and share premium of ₹ 12,719.12 /- (Previous Year- NIL ) per share)	50.00	817.02	-	656.55
Investment in Unsecured Optionally Fully Convertible Debentures of Associate Company				
NIL (Previous year - 50) debentures of Ninety Labels Pvt. Ltd. of ₹ 10 Lakh each fully paid up.		-		50.00
Investments in Mutual Funds				
NIL (Previous year 5,000,000) Units of ₹ 10/- each in ICICI Prudential FMP Series 54-1 year				
Plan A Cumulative			50.00	
Nil (Previous year 4,000,000) Units of ₹ 10/- each in DSP Blackrock FMP-Series 37-13M- Growth	-		40.00	
Nil (Previous year 5,898,767) Units of ₹ 10/- each in DSP BlackRock FMP-Series 43-12M-Growth			58.99	
Nil (Previous year 5,503,000) Units of ₹ 10/- each in Axis Fixed Term Plan - Series 22 (374 days)-Growth			30.33	
Plan			55.03	
Nil (Previous year 5,000,000) Units of ₹ 10/- each in HDFC 5978 FMP 399D March 2012 (1)-Growth-Series-			50.00	
XXI  Nil (Previous year 5,503,750) Units of ₹ 10/- each in 5964/ HDFC FMP 400D March 2012 (1) - Growth -			50.00	
Series XXI			55.04	
Nil (Previous year 5,514,990) Units of ₹ 10/- each in Kotak FMP Series 80-Growth	-		55.15	
NIL (Previous year 4,631,731) Units of ₹ 10.80 /- each in ICICI Prudential Interval Fund Annual Interval Plan-I Institutional Cumulative Growth			50.00	
5,000,000 (Previous year NIL) Units of ₹ 10/- each in ICICI Prudential FMP Series 67-371 Days Plan C Direct			30.00	
Plan	50.00		-	
NIL (Previous year 5,000,000) Units of ₹ 10/- each in DSP Blackrock Fixed Term Plan 12M Series 6- Growth			50.00	
NIL (Previous year 5,493,950) Units of ₹ 10/- each in DSP Blackrock FMP 12M Series 32-Growth			54.94	
NIL (Previous year 5,000,000) Units of ₹ 10/- each in DSP Blackrock FMP Series 10 12M-Growth	-		50.00	
NIL (Previous year 5,000,000) Units of ₹ 10/- each in 5795 HDFC FMP 370D March 2011 (2) - Growth -				8
Series XVI			50.00	**
NIL (Previous year 5,000,000) Units of ₹ 10/- each in HDFC FMP 13M Sep 11(1)-Growth-Series-XVIII	_		50.00	
5,000,000 (Previous year Nil) Units of ₹ 10 /- each HDFC FMP 400D March 2013 (1) Series 23-Direct-	F0 00		=	
Growth	50.00			

TOTAL		2953.88		2,871.71
SBI Debt Fund Series-367 Days-6-Growth	-	300.00	50.00	1475.58
Series EQ Growth  NIL (Previous year 5,000,000) Units of ₹ 10/- each in	-	17:	55.04	
Birla Sun Life Fixed Term Plan				
Series EE Growth  NIL (Previous year 5,502,950) Units of ₹ 10/- each in		= "	50.00	
Birla Sun Life Fixed Term Plan				
Series DX Growth  NIL (Previous year 5,000,000) Units of ₹ 10/- each in	-	*	60.00	
NIL (Previous year 6,000,000) Units of ₹ 10/- each in Birla Sun Life Fixed Term Plan			5	
(12 Months)-Growth Plan	_		20.00	
NIL (Previous year 2,000,000) Units of ₹ 10/- each in Axis Fixed Term Plan - Series 17				
(370 Days)-Growth	-		50.00	
Axis Fixed Term Plan - Series 16				
L&T FMP Series 6 - Plan E-Growth  NIL (Previous year 5,000,000) Units of ₹ 10/- each in	-		50.00	
NIL (Previous year 5,000,000) Units of ₹ 10/- each in	-		31.30	
NIL (Previous year 5,150,000) Units of ₹ 10/- each in L&T FMP Series 6-Plan-C Growth			51.50	
Kotak FMP Series 83-Growth	-		55.10	
Kotak FMP Series 102-Growth  NIL (Previous year 5,509,983) Units of ₹ 10/- each in	50.00		-	
5,000,000 (Previous year NIL) Units of ₹ 10/- each in		4-,4		
10,000,000 (Previous year NIL) Units of ₹ 10/- each in Kotak FMP Series 100-Growth	100.00		_	
Kotak FMP Series 78-Growth	<u>-</u>		55.10	
Kotak FMP Series 75-Growth  NIL (Previous year 5,510,066) Units of ₹ 10/- each in	- 1 - 1		44.69	
NIL (Previous year 4,468,913) Units of ₹ 10/- each in	-		50.00	
NIL (Previous year 5,000,000) Units of ₹ 10/- each in Kotak FMP Series 44-Growth			50.00	
IDFC Fixed Maturity yearly Series 63 Growth	-		55.03	
IDFC FMP yearly Series-51-Growth Nil (Previous year 5,503,400) Units of `₹10/- each in			55.06	
NIL (Previous year 5,506,300) Units of ₹ 10/- each in			24.91	
IDFC Fixed Maturity Plan-yearly Series 48 Growth			54.91	
NIL (Previous year 5,491,200) Units of ₹ 10/- each in				
NIL (Previous year 5,000,000) Units of ₹ 10/- each in IDFC FMP - yearly Series 45 Growth			50.00	
Growth	50.00		-	
HDFC FMP 384D March 2013(1) Series 23-Direct-				

# 11. DEFERRED TAX ASSET/(LIABILITY)

Particulars	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)
Deferred Tax Asset / (Liability)		
Opening Balance	41.74	40.67
Adjustment for the current year	3.11	1.07
Closing Balance	44.85	41.74

Significant components of deferred tax assets/ (liabilities) are shown in the following table:

Particulars	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)
Deferred Tax Asset / (Liability)		
Provision for Leave Encashment	6.33	6.49
Provision for Doubtful Debts	1.60	1.62
Depreciation	15.60	20.60
Others	21.32	13.03
Net Deferred Tax Asset/ (Liability)	44.85	41.74

# 12. LOANS & ADVANCES

	Long	Term	Short	Term
Particulars	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)
(Unsecured, considered good)				*
Capital Advances	58.55	64.87	<b>(</b>	-
Security Deposits	76.86	46.63	13.00	12.20
Advance to Subsidiary Company			28.59	4.29
Amount to Associate Company towards Shares	-	-	4.00	7-
Others				*
- Advance recoverable in cash or in kind or for value to be received*	23.19	15.54	32.39	40.17
- Advance Recoverable From ESOP Trust	-		(0.02)	(0.03)
- Balance with Service Tax Authorities	-	-	23.80	2.82
- Advance Tax	-	-		1948.15
Less: Provision for Tax	-	-	-	(1,946.48)
- Advance Tax - Fringe Benefits	-		29.69	29.69
Less: Provision for Tax - Fringe Benefits	-	<u> </u>	(28.69)	(28.69)
Total	158.60	127.04	102.76	62.12
* Includes Nil (Previous year ₹ (0.05) Million) outstanding with directors				

13. OTHER NON CURRENT/ CURRENT ASSETS

Particulars	Non-Cu	rrent	Current	
(Unsecured Considered Good)	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)
Non Current portion of Fixed Deposits transferred from Cash & Bank Balances	1,017.93	618.80	-	-
Interest Accrued on Fixed Deposits	29.28	48.18	72.14	57.73
Interest Accrued on Debentures	-	-	-	0.36
Total	1,047.21	666.98	72.14	58.09

# **14. CURRENT INVESTMENTS**

Particulars	(₹ Mn)	As at March 31, 2013 (₹ Mn)	(₹ Mn)	As at March 31, 2012 (₹ Mn)
3,000,000 (Previous year NIL) Units of ₹ 10/-				
each in 1978 ICICI Prudential FMP Series 65-367	30.00			
Days Plan B Cummulative 5000000 (Previous year NIL) Units of ₹ 10/- each	30.00			
in ICICI Prudential FMP Series 65-366 Days Plan I	50.00			
Direct Plan Commulative	50.00		<b>=</b> ,	
7,000,000 (Previous year NIL) Units of ₹ 10/- each in DSP Blackrock FMP-Series 90-12M-				
Growth	70.00		_	
4,000,000 (Previous year NIL) Units of ₹ 10/-				
each in DSP Blackrock FMP-Series 37-13M-				
Growth	40.00		-	
5,000,000 (Previous year NIL) Units of ₹ 10/-				
each in DSP BlackRock FMP-Series 68-12M-				
Institutional Plan-Growth Option	50.00		-	
5,898,767 (Previous year NIL) Units of ₹ 10/-				
each in DSP BlackRock FMP-Series 43-12M-				
Growth	58.99		_	
3,000,000 (Previous year NIL) Units of ₹ 10/-				
each in DSP Blackrock FMP Series 47-12M-Growth	30.00		-	
2,000,000 (Previous year NIL) Units of ₹ 10/-				
each in DSP Blackrock FMP Series 81-12M-Growth	20.00		<u>u</u>	
5,503,000 (Previous year NIL) Units of ₹ 10/-				
each in Axis Fixed Term Plan - Series 22 (374				
days)-Growth Plan	55.03		-	
5,000,000 (Previous year NIL) Units of ₹ 10/-				
each in 6082/HDFC FMP 371D August (1)-Growth-				
Series 22	50.00		_	
5,000,000 (Previous year NIL) Units of ₹ 10/-				
each in HDFC 5978 FMP 399D March 2012 (1)-				
Growth-Series-XXI	50.00		=	
5,503,750 (Previous year NIL) Units of ₹ 10/-				
each in 5964/ HDFC FMP 400D March 2012 (1) -	FF 04			
Growth - Series XXI	55.04		-	

E 000 000 (B : NTI ) II : C € 10/				
5,000,000 (Previous year NIL) Units of ₹ 10/-				= }
each in IDFC Fixed Maturity Plan 366 Days Series	F0 00			
73-Dividend	50.00			
5,000,000 (Previous year NIL) Units of ₹ 10/-				
each in IDFC Fixed Maturity Plan 366 Days Series				
78-Dividend	50.00			
5,514,990 (Previous year NIL) Units of ₹ 10/-				
each in Kotak FMP Series 80-Growth	55.15		=	
5,000,000 (Previous year NIL) Units of ₹ 10/-				
each in B1070G Birla Sun Life Fixed Term Plan				
Series FO Growth	50.00		-	
5,000,000 (Previous year NIL) Units of ₹ 10/-				
each in B1089G Birla Sun Life Fixed Term Plan				
Series FV Growth (367 Days)	50.00		-	
5,000,000 (Previous year NIL) Units of ₹ 10/-				
each in SBI Debt Fund Series-366 Day-12-Growth	50.00		-	
5,000,000 (Previous year NIL) Units of ₹ 10/-				
each in L302G SBI Debt Fund Series-366 Day-8-				-
Growth	50.00	914.21	<b>#</b>	=
NIL (Previous Year 10,837,343) Units of ₹ 10/-				
each in HDFC Cash Management Fund				
-Treasury Advantage Plan - Wholesale Daily				
Dividend		D.	108.72	
723,783 (Previous Year 1,897,278) Units of ₹			1001/2	
105.74/- each in ICICI Prudential Flexible Income		10.4		
Plan Premium - Daily Dividend	76.53		200.61	
3,909,467 (Previous Year NIL) Units of ₹ 10.08/-	70.55		200.01	
each in HDFC Cash Management Fund -Treasury		44		
Advantage Plan - Wholesale Daily Dividend	39.41		_	
6,08,798 (Previous Year 4,414) Units of ₹	39.71			
100.09/- each in Birla Sun Life Saving Fund -Instl-				
Daily Dividend Reinvestment	60.94		0.44	
NIL (Previous Year 153,976) Units of ₹ 10/- each	00.54		0.77	
			8	
in SBI SHF Ultra Short Term Fund IP Daily			154.07	u.
Dividend			154.07	
NIL (Previous Year 3,775,183) Units of ₹ 10.01/- each in Templeton India Ultra Short Bond				
		7.75	27.70	
Fund Institutional Plan Daily Dividend			37.79	
13,679,356 (Previous Year 27,079,374) Units of ₹				
10.02/- each in Templeton India Ultra Short Bond	127.02		271 11	
Fund Super Institutional Plan Daily Dividend	137.03		271.11	
3,620,713 (Previous Year 2,688,154) Units of ₹				
10.05/- each in Kotak Flexi Debt Scheme	26.20	3 3 - [	27.04	-
Institutional - Daily Dividend	36.38		27.01	
NIL (Previous Year 1,483,809) Units of ₹ 10/-	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
each in Fidelity Ultra Short Term Debt Fund				
Super Instl - Daily Dividend	E		14.85	
NIL (Previous Year 29,469) Units of Rs ₹/10- each				
in IDFC Cash Fund-Investment Plan B			and the state of	
-Daily Dividend			31.20	
NIL (Previous Year 9,638,342) Units of ₹ 10/-				
each in IDFC Money Manager Fund - TP -				
Super Inst Plan C - Daily Div			96.40	

98,906 (Previous Year NIL) Units of ₹ 10.01/-				×
each in IDFC Ultra Short Term Fund Daily				
Dividend	0.99		-	
27,572 (Previous Year NIL) Units of ₹ 1,000.32/-				
each in DSP Blackrock Liquidity Fund-Institutional				
Plan - Daily Dividend	27.58	378.86	-	942.20
		400007		0.40.00
TOTAL		1293.07		942.20

#### 15. TRADE RECEIVABLES

	Non-Current		Current	
Particulars	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)
Outstanding for a period exceeding six months from the date they are due for payment				
- Doubtful	_		3.58	4.18
Less: Provision for doubtful receivables	-	-	(3.58)	(4.18)
Total (A)	-	-	-	-
Other Receivables	-	-	-	-
- Unsecured, considered good			44.58	35.92
- Doubtful	-	-	1.40	0.82
Less: Provision for doubtful receivables	-	-	(1.40)	(0.82)
Total (B)			44.58	35.92
Total (A) + (B)	-	2,707,7	44.58	35.92

# 16. CASH & BANK BALANCES

	Non-Current		Current	
Particulars	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)	As at March 31, 2013 (₹ Mn)	As at March 31, 2012 (₹ Mn)
Cash & Cash Equivalents				
Cash In Hand	-	-	2.60	3.41
Balances with Banks:				
-in Current Accounts	-	-	139.12	258.15
-in Fixed Deposit Accounts with original maturity of less than 3 months	-	-	H	25.75
-in Fixed Deposit Accounts with original maturity for more than 12 months	1,017.93	618.80	-	=
Non Current portion transferred to non current assets	(1,017.93)	(618.80)	-	-

Other Bank Balances				
Balances in Fixed Deposit Accounts with original maturity for more than 3 months but less than 12 months*	·	-	1,641.38	1,755.64
Unpaid Application Money received by the company for allotment of securities and due for refund **		-	0.12	0.12
Unpaid Dividend **			0.09	0.07
Total	-		1783.31	2043.14

<sup>\*</sup> includes ₹ 55.00 Million (Previous year ₹ 50.28 Million) as margin money with bank \*\* (Not available for use by the company)

# 17. REVENUE FROM OPERATIONS

Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
	(₹ Mn)	(₹ Mn)
Sale of Services	4,349.00	3,756.38
Other Operating Revenues	23.58	14.46
Total	4,372.58	3,770.84

# **18. OTHER INCOME**

Particulars	Year ended March 31, 2013 (₹ Mn)	Year ended March 31, 2012 (₹ Mn)
Interest Received/Receivable on Long Term Fixed Deposits with Banks	61.33	70.37
Interest Received/Receivable on Short Term Fixed Deposits with Banks	183.91	122.15
Interest on Debentures	5.09	1.17
Dividend Income from Mutual Funds	87.28	120.65
Profit on sale of Investment (net)	116.05	68.06
Profit on sale of Fixed Assets (net)	0.14	0.82
Miscellaneous Income	11.14	11.35
Total	464.94	394.57

# 19. EMPLOYEE BENEFITS EXPENSE

Particulars	Year ended March 31, 2013 (₹ Mn)	Year ended March 31, 2012 (₹ Mn)
Salaries, Wages and Bonus	1,303.04	1,041.54
Contributions to Provident and other funds	43.43	37.73
Sales Incentives and Commissions	191.75	170.86
Staff Welfare and Benefits	83.30	68.88
Employee Stock Option Scheme Compensation	14.68	14.98
Other Employee Expenses	35.97	35.97
Total	1,672.17	1,369.96

#### 20. FINANCE COSTS

Particulars	Year ended March 31, 2013 (₹ Mn)		
Interest on fixed loans	0.95	0.67	
Others	23.85	19.45	
Total	24.80	20.12	

21. DEPRECIATION AND AMORTIZATION

Particulars	Year ended March 31, 2013 (₹ Mn)	Year ended March 31, 2012 (₹ Mn)
Depreciation of Tangible Assets	85.07	70.44
Amortisation of Intangible Assets	9.39	6.17
Total	94.46	76.61

22. ADVERTISING AND PROMOTION COST

Particulars	Year ended March 31, 2013 (₹ Mn)	Year ended March 31, 2012 (₹ Mn)
Advertisement Expenses	560.13	503.92
Promotion & Marketing Expenses	16.37	12.05
Total	576.50	515.97

23. ADMINISTRATION AND OTHER EXPENSES

Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
	(₹ Mn)	(₹ Mn)
Electricity and Water	42.37	28.76
Rent	171.84	107.59
Repairs and Maintenance (Building)	16.10	13.31
Repairs and Maintenance (Machinery)	19.38	18.06
Legal and Professional Charges	32.16	28.12
Rates & Taxes	0.06	0.07
Insurance	2.73	1.97
Communication expenses	48.05	43.72
Travel & Conveyance	52.31	43.23
Provision for Doubtful Debts	3.47	0.45
Net Loss on Foreign Currency Transactions	1.97	1.25
Miscellaneous expenses	95.98	62.77
Total	486.42	349.30

24. NETWORK, INTERNET AND OTHER DIRECT CHARGES

Particulars	Year ended March 31, 2013 (₹ Mn)		
Internet and Server Charges	130.89	85.29	
Others	8.51	7.88	
Total	139.40	93.17	

#### 25. CAPITAL COMMITMENTS

As on March 31, 2013 there is a capital advance of ₹ 58.55 Million (Previous Year ₹ 64.87 Million) outstanding against capital account contracts. This primarily includes the following:

- (i) ₹ 58.28 Million (Previous year ₹ 60.94 Million) relating to the project for construction of office building on leasehold land in respect of which extension for construction based on sanctioned plan have been taken from the relevant authorities. The management is alternatively exploring possibilities of sale of the land/project on a lump sum basis.
- (ii) ₹ 0.27 Million towards office equipment ( Previous Year ₹ 3.93 Million towards ERP software)

#### 26. Operating Leases where the company is a lessee:

The company has entered into lease transactions mainly for leasing of office premises for periods between 1 to 11 years. The terms of lease include terms of renewal, increase in rents in future periods and terms of cancellation. The operating lease payments recognized in the Statement of Profit and Loss amount to ₹ 172.09 Million (included in Note 23 – Administration and Other Expenses ₹ 171.84 Million and in Note-19 Employee Benefits Expense ₹ 0.25 Million [(Previous Year ₹ 108.38 Million) (included in Note 23 – Administration and Other Expenses ₹ 107.59 Million and in Note 19 – Employee Benefits Expense ₹ 0.79 Million)].

# 27. Expenditure in Foreign Currency

Amount in ₹ Mn

Particulars		
	Year ended March 31, 2013	Year ended March 31, 2012
Server Charges	102.18	62.42
Advertising, Promotion & Marketing Expenses	13.87	19.63
Travel Expenses	0.36	0.75
Foreign Branch Expenses	46.43	39.61
Others	7.24	5.95
Total	170.08	128.36

#### 28. Earnings in Foreign Exchange

Amount in ₹ Mn

Particulars	Year ended March 31, 2013	Year ended March 31, 2012	
Export of Services	434.55	347.03	
Total	434.55	347.03	

In view of the innumerable transactions, export of services has been disclosed in proportion to the overall deferral of Income trend.

# 29. Auditor's Remuneration

Amount in ₹ Mn

Particulars	Year ended March 31, 2013	Year ended March 31, 2012
As Auditors	2.76	2.30
As Tax Auditors	0.24	0.20
Certification	0.02	-
Out of Pocket Expenses & Service Tax	0.32	0.56
Total	3.34	3.06

30. Basic and Diluted Earnings per share (EPS):

Particulars	Year ended March 31, 2013	Year ended March 31, 2012
Profit attributable to Equity Shareholders (₹ Mn)	1,022.46	1,226.23
Weighted average number of Equity Shares outstanding during the year (Nos.)	109,181,024	54,590,512
Basic & Diluted Earnings Per Equity Share of ₹ 10 each (Rs.)	9.36	11.23

The authorised share capital of the company has increased from  $\stackrel{?}{\stackrel{\checkmark}}$  600 Million to  $\stackrel{?}{\stackrel{\checkmark}}$  1,200 Million during the year ended March 31 ,2013. Further, during the year ended March 31, 2013 the company had issued 54,590,512 equity shares of  $\stackrel{?}{\stackrel{\checkmark}}$  10/- each, fully paid up, as bonus shares in the ratio of 1:1 out of securities premium account. Accordingly, the EPS has been adjusted for the previous year, as per the requirements of Accounting Standard 20 on Earnings Per Share.

# 31. (1) Related Party Disclosures

A) Names of related parties with whom transactions were carried out and description of relationship as identified and certified by the Company as per the requirements of Accounting Standard – 18 specified in Companies (Accounting Standard) Rules, 2006 and where control exists for the year ended March 31, 2013:

#### **Subsidiaries**

Jeevansathi Internet Services Private Limited ( JISPL)

Naukri Internet Services Private Limited (NISPL)

Info Edge (India) Mauritius Limited (IEIML)

Allcheckdeals India Pvt. Ltd. (ACDIPL)

Applect Learning Systems Pvt. Ltd. (ALSPL)

Makesense Technologies Pvt. Ltd.(MTPL)

Zomato Media Pvt. Ltd. (Formerly DC Foodiebay Online Services Private Limited (ZMPL))

#### **Associates**

Nogle Technologies Private Limited (NTPL)

eTechAces Marketing & Consulting Pvt. Ltd. (EMCPL)

Ninty Nine Labels Private Limited (99LABELS)

Kinobeo Software Private Limited (Mydala)

Happily Unmarried Life Marketing Pvt. Ltd.(HUMPL)

Canvera Digital Technologies Private Limited (CDTPL)

#### Key Management Personnel (KMP) & Relatives

Mr Sanjeev Bikhchandani

Ms Surabhi Bikhchandani (Spouse of Mr. Sanjeev Bikhchandani)

Mr Sushil Bikhchandani (Brother of Mr Sanjeev Bikhchandani)

Mr Hitesh Oberoi

Ms. Divya Batra (Sister of Mr. Hitesh Oberoi)

Mr Ambarish Raghuvanshi

#### Enterprises over which KMP & Relatives have significant influence

Minik Enterprises (Proprietorship concern of Mr. Sushil Bikhchandani)

Oyster Learning ( Proprietorship concern of Ms. Rimy Oberoi)

# **Independent Directors- Non Executive**

Arun Duggal Ashish Gupta Bala Deshpande Naresh Gupta Saurabh Srivastava

#### **Non-Executive Directors**

Kapil Kapoor

B) Details of transactions with related party for the year ended March 31, 2013 in the ordinary course of business: Amount (₹ Mn) Enterpr ises Subsidi Associat KMP & Independ Nonover Sr. ary Relativ ent Executiv which Total No Compa Compani **Directors**es KMP & Nature of relationship / transaction nies Director es Non Relativ Executive es have s signific ant influen ce 1 License Fee Paid: JISPL 0.20 Rs 0.10 0.20 **NISPL** Rs 0.10 2 **Remuneration Paid:** Sanjeev Bikhchandani Rs 16.07 Hitesh Oberoi Rs 15.84 44.97 44.97 Ambarish Raghuvanshi Rs 11.81 Surabhi Bikhchandani Rs 1.25 Advances Given for business purposes (net): Sanjeev Bikhchandani Rs 0.03 Hitesh Oberoi 0.02 Rs 16.57 0.04 16.61 NISPL Rs 0.03 JISPL Rs 0.03 MTPL 2.43 Rs ACDIPL Rs 14.07 Receipt of services: Minik Enterprises Rs 1.36 2.97 0.52 1.36 4.85 Rs 0.52 Divya Batra **ACDIPL** Rs 2.97 5 **Dividend Paid:** Sanjeev Bikhchandani Rs 38.47 Hitesh Oberoi Rs 7.60 Ambarish Raghuvanshi Rs 2.07 Surabhi Bikhchandani Rs 1.49 49.64 0.18 3.81 53.63 Arun Duggal Rs 0.08 Bala Deshpande Rs 0.10 Kapil Kapoor Rs 3.81

6	Services Rendered:								
	ACDIPL ALSPL	Rs 12.23 Rs 0.15	12.20	0.40					12.70
	EMCPL	Rs 0.29	12.38	0.40	4 3 E 4	- 1	-	-	12.78
	ZMPL	Rs 0.00							
	NTPL	Rs 0.00							
	Mydala	Rs 0.10			1.00				
7	Investment in Equity sha						**************************************		
	ALSPL	Rs 300.00							
	CDTPL	Rs 4.15							
	ZMPL	Rs 550.00			111.11				
	HUMPL	Rs. 1.27							
	MTPL	Rs 82.41	932.41	5.42	N 7 / -	-		-	937.83
8	Investment in Preference	Shares:					-6-1/2 10 - 11/10 - 11/20 - 12/20		
	EMCPL	Rs 24.97							
	HUMPL	Rs 50.00							i.
	ZMPL	Rs 128.60							
	NTPL	Rs 2.00							
	CDTPL	Rs 350.00	478.60	76.97	- 112 n - 1	-		3 <b>—</b> )	555.57
9	Investment in Debenture			F0 00					=====
	99LABELS	Rs 50.00		50.00		-	H	=	50.00
10	Sitting Fees paid:								
	Arun Duggal	Rs 0.10	1				101455 0000 0000		
	Ashish Gupta	Rs 0.12	-	-	-	0.56	0.06	-	0.62
	Bala Deshpande	Rs 0.06							
	Kapil Kapoor	Rs 0.06			7,250				
	Naresh Gupta	Rs 0.16							
	Saurabh Srivastava	Rs 0.12							
11	Commission paid:								
	Arun Duggal	Rs 0.78							
	Ashish Gupta	Rs 0.69	=	-	-	3.51	-		3.51
	Bala Deshpande	Rs 0.64							
	Naresh Gupta	Rs 0.64							
10	Saurabh Srivastava	Rs 0.78							
12	Loss on Sale of Debenture 99LABELS	e: Rs 105.42		105.42					105.42
13	Advance towards Shares:			105.42					103.12
1.1	NTPL Conversion of Preference	Rs 4.00		4.00					4.00
14	The community of the co	Snares				-			
	into Equity Shares	Rs 263.60							
	ZMPL ALSPL	Rs 263.60 Rs 150.00	413.60	_	1.00	_	<u>.</u>	-	413.60
15	Interest on Debentures:-	KS 130.00	713.00			-			713.00
13	99LABELS	Rs 5.08	_	5.08			_	_	5.08
	99LABELS	13 3.00		3.00	ac bad f				3.00
16	Interest on Preference Sh	iares							
	receivable:								
	I .	ss Than 1000							
		ss Than 1000			1.2.2				
	I .	ss Than 1000			41.57				
	6 11 12 11 12 11 12 11 11 11 11 11 11 11	s Than 1000		1.00					
	7 7 CONTROL OF STATE	ss Than 1000		0.01			<		0.01
		ss Than 1000	-	0.01	-	I	-	-	0.01

- 1. Amounts paid to / on behalf of Info Edge Employee Stock Option Trust during the year are as below:
  - (a) Dividend paid
- Rs. 0.99 Million
- (b) Advances paid (net)
- Rs. NIL
- 2. Amount due from Info Edge Employee Stock Option Trust as on March 31, 2013 is ₹ 0.02 Million

# C) Amount due to/from related parties as at March 31, 2013

Amount (₹ Mn)

					741144116	( )
Sr. No	Nature of relationship / transaction	Subsidiary Companies	Associate Companies	Key Management Personnel & Relatives	Enterprises over which KMP & Relatives have significant influence	Total
	Debit balances					
1	Outstanding Advances/Receivables	31.02	4.01		-	35.03
	Maximum amount outstanding during the year	32.92	4.01	-	<del>-</del>	36.93

# 31 (2). (1) Related Party Disclosures

A) Names of related parties with whom transactions were carried out and description of relationship as identified and certified by the Company as per the requirements of Accounting Standard – 18 specified in Companies (Accounting Standard) Rules, 2006 and where control exists for the year ended March 31, 2012:

#### **Subsidiaries**

Jeevansathi Internet Services Private Limited ( JISPL) Naukri Internet Services Private Limited (NISPL) Info Edge (India) Mauritius Limited (IEIML) Allcheckdeals India Pvt. Ltd. (ACDIPL) Applect Learning Systems Pvt. Ltd. (ALSPL)

#### **Associates**

DC Foodiebay Online Services Private Limited (DCFOSPL) Nogle Technologies Private Limited (NTPL) eTechAces Marketing & Consulting Pvt. Ltd. (EMCPL) Ninty Nine Labels Private Limited (99LABELS) Kinobeo Software Private Limited (Mydala)

# **Key Management Personnel (KMP) & Relatives**

Mr Sanjeev Bikhchandani

Ms Surabhi Bikhchandani (Spouse of Mr. Sanjeev Bikhchandani)

Mr Sushil Bikhchandani (Brother of Mr Sanjeev Bikhchandani)

Mr Hitesh Oberoi

Ms. Rimy Oberoi (Spouse of Mr. Hitesh Oberoi)

Ms. Divya Batra (Sister of Mr. Hitesh Oberoi)

Mr. Ambarish Raghuvanshi

# Enterprises over which KMP & Relatives have significant influence

Minik Enterprises (Proprietorship concern of Mr. Sushil Bikhchandani)

Oyster Learning ( Proprietorship concern of Ms. Rimy Oberoi)

# **Independent Directors- Non Executive** Arun Duggal

Arun Duggal Ashish Gupta Bala Deshpande Naresh Gupta Saurabh Srivastava

# **Non-Executive Directors**

Kapil Kapoor

	3) Details of transactions with related party for the year ended March 31, 2012 in the ordinary course of Dusiness:  Amount (₹ Mn)								
Sr. No	Nature of relationship /	transaction	Subsidia ry Compan ies	Associate Compani es	KMP & Relative s	Independ ent Directors- Non Executive	Non- Executiv e Directors	Enterpri ses over which KMP & Relative s have significa nt influenc e	Total
1	License Fee Paid: JISPL NISPL	Rs 0.10 Rs 0.10	0.20	-		-	#	æ	0.20
2	Remuneration Paid: Sanjeev Bikhchandani Hitesh Oberoi Ambarish Raghuvanshi Surabhi Bikhchandani	Rs 16.68 Rs 15.76 Rs 11.78 Rs 1.41	-		45.63	-	<del>-</del>	-	45.63
3	Advances Given for busing (net): Sanjeev Bikhchandani Hitesh Oberoi NISPL JISPL IEIML ACDIPL	Rs 0.08 Rs 0.01 Rs 0.03 Rs 0.03 Rs 0.96 Rs 11.37	12.39	_	0.09	-		-	12.48
4	Receipt of services: Minik Enterprises Divya Batra	Rs 0.92 Rs 0.48	-	-	0.48	_	ı	0.92	1.40
5	Dividend Paid: Sanjeev Bikhchandani Hitesh Oberoi Ambarish Raghuvanshi Surabhi Bikhchandani Arun Duggal Bala Deshpande Kapil Kapoor	Rs 14.43 Rs 2.92 Rs 0.95 Rs 0.56 Rs 0.03 Rs 0.04 Rs 1.43	-	_	18.86	0.07	1.43	<b>2</b>	20.36
6	Services Rendered: ACDIPL ALSPL EMCPL DCFOSPL 99Labels Mydala	Rs 10.54 Rs 0.14 Rs 0.16 Rs 0.01 Rs 0.03 Rs 0.21	10.68	0.41	· ·	-	-	-	11.09

7	Reimbursements	Paid:				4			
	99LABELS	Rs 0.06	-	0.06	-	-	-	-	0.06
8	Investment in Eq								
	EMCPL	Rs 5.51							
	ALSPL	Rs 50.00				1			
	DCFOSPL	Rs 29.00							
	ACDIPL	Rs 40.00	90.00	88.09	-	-	-	-	178.09
	NTPL	Rs 0.01							
	99LABELS	Rs 53.57					2		
9	Investment in Pro	eference Shares:	× ×						
	EMCPL	Rs 100.02							
	ALSPL	Rs 150.00							
	DCFOSPL	Rs 135.00					-		
	NTPL	Rs 15.00	150.00	651.55	-	-	-	_	801.55
	MYDALA	Rs 270.00							
	99LABELS	Rs 131.53							
10	Investment in De	bentures:							
	99LABELS	Rs 50.00	-	50.00	-	-	-	-	50.00
11	Sitting Fees paid:								
	Arun Duggal	Rs 0.20							
	Ashish Gupta	Rs 0.16	=	- '	-	0.74	0.10	=	0.84
	Bala Deshpande	Rs 0.08							
	Kapil Kapoor	Rs 0.10							* {
	Naresh Gupta	Rs 0.10							-
	Saurabh Srivastava	Rs 0.20							
12	Commission paid:	:					ā		
	Arun Duggal	Rs 0.78							
	Ashish Gupta	Rs 0.69	-	-	-	3.54	( <u>—</u> )	-	3.54
	Bala Deshpande	Rs 0.69							
	Naresh Gupta	Rs 0.69							
	Saurabh Srivastava	Rs 0.69							
13		pentures into Equity							
	Shares		53.10	=	-	=	(=)	<del>=</del>	53.10
	ALSPL	Rs 53.10							
14	Designation of the second seco	ntures Receivable:-	B1						
	99LABELS	Rs 0.35	~	0.35	-	-	-	=	0.35
15	Interest on Prefer	rence Shares	ca .						
	receivable:								
	EMCPL	Rs Less Than 1000							
	ALSPL	Rs Less Than 1000							
	DCFOSPL	Rs Less Than 1000			ii .				
	NTPL	Rs Less Than 1000							
	MYDALA	Rs Less Than 1000			Ν.				
	99LABELS	Rs Less Than 1000	8	0.01	-		=	(=)	0.01

1. Amounts paid to / on behalf of Info Edge Employee Stock Option Trust during the year are as below:

Rs. 0.50 Million

(c) Dividend paid (d) Advances paid (net)

(d) Advances paid (net) Rs. (13.43) Million

2. Amount due from Info Edge Employee Stock Option Trust as on March 31, 2012 is Rs. 0.03 Million

C)

Amo	unt due to/from related	parties as at N	4arch 31, 2012		Amount (	₹ Mn)
Sr. No	Nature of relationship / transaction	Subsidiary Companies	Associate Companies	Key Management Personnel & Relatives	Enterprises over which KMP & Relatives have significant influence	Total
	Debit balances					
1	Outstanding Advances/Receivables	4.29	0.36		- <del>-</del>	4.65
	Maximum amount outstanding during the year	50.05	0.36		-	50.41
	Credit balances					
1	Outstanding Payable	-		0.05	_	0.05

# 32. Employee Stock Option Scheme

The company has set up a trust to administer the ESOP scheme under which options have been granted to employees. Under this scheme the employees can purchase equity shares by exercising the options as vested at the price specified in the grant. The options granted till March 31st 2013 have a vesting period of maximum of 3 years from the date of grant.

- Number of options granted, exercised and forfeited during the year:-

	2012	2-13	20	11-12
	Number	Weighted Average Price (₹)	Number	Weighted Average Price (₹)
1				
Options/SAR outstanding at beginning of year	1,863,326	416.96	1,801,721	345.36
Add:				
Options/SAR granted *	343,500	343.18	377,600	702.86
Bonus issued during the year	1,820,494	210.37	=	-
Less:		- 25 - 3-		
Options/SAR exercised	531,825	178.32	231,097	304.05
Options/SAR forfeited	108,400	283.25	84,898	476.53
Options/SAR outstanding at the end of year	3,387,095	416.96	1,863,326	416.96
Option/SAR exercisable at the end of year	2,197,360	196.98	1,086,411	351.07

<sup>\*</sup> During the year the company granted 343,500 (Previous Year 377,600) Stock Appreciation Rights (SAR) with a maximum exercise period of five years (Previous Year Five Years).

The options outstanding at the end of year had exercise prices in the range of Rs. 2.50/- to Rs. 384/- (Previous Year Rs. 5/- to Rs. 366/-) and a weighted average remaining contractual life of 3.61 years (Previous Year 4.64 years).

Exercise Amount Range (Rs.)	Options outstanding as at March 31, 2013	Options outstanding as at March 31, 2012
2.50-300	2,110,195	451,396
301-600	1,276,900	904,030
601-750		507,900
Grand Total	3,387,095	1,863,326

In accordance with the above mentioned ESOP Scheme, Rs. 14.68 Million (Previous Year Rs 14.98 Million) has been charged to the Statement of Profit and Loss in relation to the options vested during the year ended March 31, 2013 as Employee Stock Option Scheme Compensation.

- 2. (A) In respect of options vested during the year, had the fair value method been used, the profit for the year would be lower by Rs 61.29 Million (Previous year 82.67 Million) and the EPS would be Rs 8.80 (Previous year 10.48).
  - (B) The fair value of each option is estimated on the date of grant using the Black Scholes model with the below listed assumptions:

Employee Stock Option Scheme 2007	2012-13		2011-12	
	ESOP 2007	ESOP 2007 SAR	ESOP 2007	ESOP 2007 SAR
Weighted average fair value of the options at the grant dates	322.25	130.90	-	291.01
Dividend Yield (%)	0.10%	0.10%		0.10%
Risk free rate	8.06%	8.06%	-	8.23%
Expected life (years)	4.00	3.68	-	3.62
Expected volatility	32.15%	32.15%		42.15%
Weighted average share price	331.00	364.51		702.85

- **33.** The Company has received legal notices of claims/lawsuits filed against it relating to infringement of Intellectual Property Rights (IPR) in relation to the business activities carried on by it. In the opinion of the management, no material liability is likely to arise on account of such claims/law suits.
- **34.** The company is primarily in the business of internet based service delivery operating in four service verticals through web portals in respective vertical namely Naukri.com for recruitment related services, Jeevansathi.com for matrimony related services, 99acres.com for real estate related services and Shiksha.com for education related services. The other activities comprise of placement search services and real estate broking services. The segment revenues, results and assets of the other activities do not constitute reportable segment under Accounting Standard 17 on Segment Reporting and accordingly no disclosure is required.
- **35.** The Company had raised Rs 1,704 Million through Initial Public Offer of Shares (IPO) in the month of November, 2006 by issuance of 5,323,851 equity shares of Rs. 10/- each at a premium of Rs. 310/- per share. The full amount of Rs. 1,704 Million has been utilised upto the year ended March 31, 2012 .
- **36.** As at March 31, 2013 the company had Rs 0.12 Million (Previous Year Rs. 0.12 Million) outstanding with ICICI bank towards unpaid application money received by the company for allotment of securities and due for refund and Rs 0.07 Million (Previous Year Rs. 0.07 million) outstanding with Kotak Mahindra Bank & Rs. 0.02 Million (Previous year NIL) outstanding with Yes Bank as unclaimed dividend. These amounts are not available for use by the company and will be credited to Investor Education & Protection Fund as and when due.

**37.** The aggregate managerial remuneration under section 198 of the Companies Act, 1956 to the Directors including Managing Director is:

Amount (₹ Mn)

Particulars	Year ended 31st March, 2013	Year ended 31st March, 2012
Whole Time Directors (including Managing Director)		
Salary	28.04	27.10
Reimbursements	1.27	1.22
Bonus	14.41	15.90
Total Remuneration (A)	43.72	44.22
Non Whole Time Directors:		
Commission paid	3.51	3.54
Sitting Fee paid	0.62	0.84
Total Remuneration (B)	4.13	4.38
Total Managerial Remuneration Paid/Payable (A+B)	47.85	48.60

The above amounts exclude company's contribution / provision for gratuity and leave encashment for the year, which is determined annually on actuarial basis.

# Statement showing computation of Net Profit in accordance with section 349 of the Companies Act, 1956 for computing the Director's remuneration:

Amount (₹ Mn)

196.22

Amount		
Particulars	Year ended March 31, 2013	Year ended March 31, 2012
Net Profit before tax	1,550.90	1,736.75
Add: Depreciation as per accounts	94.46	76.61
Add: Wholetime Director's Remuneration	43.72	44.22
Add: Sitting Fee paid to Directors	0.62	0.84
Add: Commission to Non Whole time Directors	3.51	3.54
Add: Provision for Bad Debts	3.47	0.45
Less: Depreciation as per Section 350 of the Companies Act,		
1956	94.46	76.61
Less: Profit on sale of fixed assets (net)	0.14	0.82
Less: Profit on sale of Investment (net)	116.05	1.19
Net Profit for the year under section 349	1,486.03	1,783.80
	11.11	
Maximum amount payable to Non whole time Directors		v.
(restricted to 1%)	14.86	17.84
Maximum amount payable to Whole time Directors	148.60	178.38
(Restricted to 10%)		

**Maximum Amount payable to Directors** 

# 38. Employee Benefits

The Company has classified the various benefits provided to employees as under:

#### **A. Defined Contribution Plans**

a) Provident Fund

During the year, the Company has recognised the following amounts in the Statement of Profit and Loss –

Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
	Amount (₹ Mn)	Amount (₹ Mn)
Employers' Contribution to Provident Fund *	23.72	19.69

<sup>\*</sup>Included in Contribution to Provident and Other Funds under Employee Benefits Expense (Refer Note 19)

#### **B. State Plans**

a) Employer's Contribution to Employee State Insurance

During the year, the Company has recognised the following amounts in the Statement of Profit and Loss –

Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
	Amount (₹ Mn)	Amount (₹ Mn)
Employers' Contribution to Employee State Insurance *	3.75	3.66

<sup>\*</sup>Included in Contribution to Provident and Other Funds under Employee Benefits Expense (Refer Note 19)

#### C. Defined Benefit Plans

- a) Contribution to Gratuity Funds Life Insurance Corporation of India, Group Gratuity Scheme
- b) Leave Encashment/ Compensated Absences for Employees

Particulars	Leave Encashment / Compensated Absences		
	FY 2012-13	FY 2011-12	
Discount Rate (per annum)	8.25%	8.25%	
Rate of increase in Compensation levels	15% in first year, 10% in next 5 years, & 7% thereafter	15% in first 2 years, 10% in next 5 years, & 7% thereafter	

Particulars	Employee's Gratuity Fund		
	FY 2012-13	FY 2011-12	
Discount Rate (per annum)	8.25%	8.25%	
Rate of increase in Compensation levels	15% in first year, 10% in next 5 years, & 7% thereafter	15% in first 2 years, 10% in next 5 years, & 7% thereafter	
Rate of Return on Plan Assets	7.50%	7.50%	
Expected Average future working lifetime of employees (years)	11.32	11.86	

Amount (₹ Mn)

(A) Changes in the Present Value of Obligation	Employee's Gratuity Fund FY 2012-13	Employee's Gratuity Fund FY 2011-12
Present Value of Obligation at the beginning of the year	77.05	62.88
Interest Cost	7.31	6.07
Past Service Cost	Nil	Nil
Current Service Cost	15.86	13.86
Curtailment Cost / (Credit)	Nil	Nil
Settlement Cost / (Credit)	Nil	Nil
Benefits paid	(7.05)	(5.62)
Actuarial (gain)/ loss on obligations	(1.87)	(0.14)
Present Value of Obligation at the end of the year	91.31	77.05

Amount (₹ Mn)

(B) Changes in the Fair value of Plan Assets	Employee's Gratuity Fund FY 2012-13	Employee's Gratuity Fund FY 2011-12
Fair Value of Plan Assets at the beginning of the year	61.89	44.96
Expected Return on Plan Assets	4.88	3.18
Actuarial Gains and (Losses)	0.55	2.31
Contributions	14.06	17.06
Benefits Paid	(7.05)	(5.62)
Fair Value of Plan Assets at the end of the year	74.33	61.89

Amount (₹ Mn)

(C) Reconciliation of Present Value of Defined Benefit Obligation and the Fair value of Assets	Employee's Gratuity Fund FY 2012-13	Employee's Gratuity Fund FY 2011-12
Present Value of funded Obligation at the beginning of the	(91.31)	(77.05)
year	(91.51)	(77.03)
Fair Value of Plan Assets as at the end of the period	74.33	61.89
Funded Status		
Present Value of unfunded Obligation at the end of the year	Nil	Nil
Unrecognized Actuarial (gains) / losses	Nil	Nil
Unfunded Net Asset / (Liability) Recognized in Balance Sheet*	(16.98)	(15.16)
*included in Provision for Employee Benefits Expense (Refer Note 8)		

Amount (Rs. Mn)

(D) Expense recognized in the Profit and Loss Account	Employee's Gratuity Fund FY 2012-13	Employee's Gratuity Fund FY 2011-12
Current Service Cost	15.86	13.86
Past Service Cost	Nil	Nil
Interest Cost	7.31	6.08
Expected Return on Plan Assets	(4.88)	(3.18)
Curtailment Cost / (Credit)	Nil	Nil
Settlement Cost / (Credit)	Nil	Nil
Net actuarial (gain)/ loss recognized in the period	(2.42)	(2.45)
Total Expenses recognized in the Profit & Loss Account #	15.87	14.31
#Included in Contribution to Provident and Other Funds under Employ	yee Benefits Expense (Re	efer Note 19)

In respect of leave encashment/compensated absence the present value of obligation as at March 31, 2013 is Rs. 19.50\* Million (Previous Year 20\* Million). The expense recognized in the Statement of Profit and Loss is Rs 14.83\*\* Million (Previous Year Rs. 14\*\* Million)

\*included in Provision for Employee Benefits Expense (Refer Note 8)

<sup>\*\*</sup>Included in Staff Welfare and Benefits under Employee Benefits Expense (Refer Note 19)

(E) Amounts recognised in current year and previous four years	As at March 31, 2013	As at March 31, 2012	As at March 31, 2011	As at March 31, 2010	As at March 31, 2009
Gratuity					
Defined Benefit Obligation	(91.31)	(77.05)	(62.88)	(44.96)	(39.06)
Plan Asset	74.33	61.89	44.96	38.40	22.27
Surplus / Deficit	(16.98)	(15.16)	(17.92)	(6.57)	(16.80)
Experience adjustments in plan liabilities	Nil	Nil	Nil	Nil	Nil
Experience adjustments in plan assets	Nil	Nil	Nil	Nil	Nil

(F) Expected Contribution to the fund in the next year	Year ended March 31, 2013	Year ended March 31, 2012
	Amount (₹ Mn)	Amount (₹ Mn)
Gratuity	16.98	15.16

# 39. Details of Bank Balances:

# A. Bank Balances with scheduled Banks:

# -In Current Accounts

Balance with Banks in India	As at March 31, 2013	As at March 31, 2012	
,	(₹ Mn)	(₹ Mn)	
ICICI Bank Ltd	122.55	244.04	
HSBC Bank	0.11	0.12	
Bank of India	0.02	0.68	
HDFC Bank Ltd	7.76	0.24	
Punjab National Bank	0.74	0.02	
Oriental Bank of Commerce	0.02	0.19	
Bank of Baroda	0.03	0.03	
State Bank of Hyderabad	0.02	0.38	
HDFC Bank (erstwhile Bank of Punjab Ltd.)	0.03	0.03	
Canara Bank	0.02	0.02	
State Bank of India	0.11	0.03	
Total	131.41	245.78	

# **B. Bank Balances with other banks:**

# -In Current Accounts

Particulars	As at March 31, 2013	As at March 31, 2012	
	(₹ Mn)	(₹ Mn)	
The Saudi Hollandi Bank	1.45	1.76	
HSBC Bank	6.19	10.57	
Emirates Bank	0.07	0.04	
Total	7.71	12.37	

Total	Balances	with	Banks	in	Current	139.12	258.15
Accou	nts (A+B)						

(Refer Balances with Banks in Current Accounts (Current) under Note No 16 on Cash and Bank Balances)

#### -In Fixed deposit accounts

Fixed Deposit in India	As at March 31, 2013	As at March 31, 2012
	(₹ Mn)	(₹ Mn)
Bank of India	104.52	159.84
ICICI Bank Ltd	355.94	259.91
State Bank of Hyderabad	544.87	638.96
HDFC Bank Ltd	659.51	432.50
Oriental Bank of Commerce	241.60	183.10
HSBC Bank	6.42	4.88
Bank of Baroda	746.45	293.00
Punjab National Bank	<u> </u>	428.00
Total	2,659.31	2,400.19

The above comprises of :-

Particulars	As at March 31, 2013	As at March 31, 2012
	(₹ Mn)	(₹ Mn)
- Fixed Deposit Accounts with original maturity of less than 3 months		25.75
- Fixed Deposit Accounts with original maturity for more than 12 months	1,017.93	618.80
- Fixed Deposit Accounts with original maturity for more than 3 months but less than 12 months	1,641.38	1,755.64
Total	2,659.31	2,400.19

(Refer Note No 16 on Cash and Bank Balances)

**40.** The exceptional item in the year ended March 31, 2013 represents provision for diminution in the carrying value of investment of Rs. 185.05 Million in Ninety Nine Labels Private Limited (represented by Investments in equity shares of Rs 53.55 Millions and Preference shares of Rs 131.50 Millions), Rs 0.60 Millions representing dimunition in the carrying value of investment and Rs. 1.80 Million representing waiving off advance given to Info Edge (India) Mauritius Limited (a company which has initiated voluntary winding up proceedings during the year) and also loss on sale of debentures (inclusive of accrued interest) Rs 105.42 Millions held in Ninety Nine Labels Private Limited. The exceptional item in the year ended March 31, 2012 represents provision for diminution in the carrying value of investment of Rs. 3.53 million in Info Edge (India) Mauritius Limited.

**41.** The company has made long term strategic investments in certain subsidiaries/associate companies, which are in their initial stage of operation and would generate growth and returns over a period of time. These subsidiaries/associates have incurred significant expenses for building the brand and market share which have added to the losses of these entities, thereby resulting in erosion of their net worth as at March 31, 2013. Based on the potential of the business model of these entities to generate profits, coupled with recent third party valuations, management is of the opinion that considering the nature of the industry and the stage of operations of these entities the diminution in carrying value of the investments as compared to their current net worth, is considered to be temporary in nature and therefore no provision is required at this stage (other than the investments referred in Note 40 above).).

# 42. Disclosures as per Clause 32 of the Listing Agreement

Particulars	Year ended March 31, 2013	Year ended March 31, 2012
Advance to Subsidiary- Naukri Internet Services Pvt Ltd		
Balance as the year end	-	V 12-
Maximum amount outstanding at any time during the year	0.05	0.03
Advance to Subsidiary- Jeevansathi Internet Services Pvt Ltd		
Balance as the year end	-	·
Maximum amount outstanding at any time during the year	0.05	0.29
Advance to Subsidiary- Allcheckdeals India Pvt Ltd		
Balance as the year end	28.59	2.29
Maximum amount outstanding at any time during the year	28.59	47.93
Advance to Subsidiary- Makesense Technologies Pvt. Ltd.		
Balance as the year end	2.43	_
Maximum amount outstanding at any time during the year	2.43	=
Advance to Subsidiary- Info Edge (India) Mauritius Ltd		
Balance as the year end	-	1.80
Maximum amount outstanding at any time during the year	1.80	1.80

- **43.** Contingent Liability Claims against the company not acknowledged as debt -Service tax matters Rs Nil (Previous Year Rs. 4.68 million).
- 44. Previous year figures have been regrouped/rearranged to confirm to the current year classification.

For Price Waterhouse & Co., Bangalore Firm Registration Number 007567S Chartered Accountants For and on behalf of the Board of Directors

Amitesh Dutta Partner Membership Number 58507 Hitesh Oberoi Managing Director Ambarish Raghuvanshi Director & CFO

Amit Gupta Company Secretary

Place : Noida Place : Noida

Date: May 03, 2013 Date: May 03, 2013