

Info Edge (India) Limited

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STATEMENT OF STANDALONE UNAUDITED RESULTS FOR THE QUARTER & YER ENDED MARCH 31, 2017

PART I								Amount in ₹(Mn)	
Particulars	Results on Standalone Basis					Results on Consolidated Basis			
	3 months ended 31/03/2017	Preceding 3 months ended 31/12/2016	Corresponding 3 months ended in the previous year 31/03/2016	Year ended 31/03/2017	Previous year ended 31/03/2016	Year ended 31/03/2017	Previous year ended 31/03/2016		
	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)		
1. Income from operations									
Net sales	2,084.16	1,860.95	1,930.43	8,021.06	7,176.07	8,876.31	7,475.12		
Total Income from operations (net)	2,084.16	1,860.95	1,930.43	8,021.06	7,176.07	8,876.31	7,475.12		
2. Expenses:									
a) Network, internet and other direct charges	30.31	40.22	59.96	172.58	229.70	186.02	251.11		
b) Employee benefits expense	935.70	938.10	930.86	3,751.58	3,354.43	4,565.52	3,823.23		
c) Advertising and promotion cost	217.04	184.30	211.71	880.53	1,318.41	926.15	1,375.34		
d) Depreciation and amortisation expense	56.19	62.96	59.77	240.55	209.63	327.61	238.18		
e) Other expenses	269.31	227.69	263.30	941.47	918.21	1,426.64	1,103.60		
Total expenses	1,508.55	1,453.27	1,525.60	5,986.71	6,030.38	7,431.94	6,791.46		
3. Profit from operations before other income, finance costs & exceptional items (1-2)	575.61	407.68	404.83	2,034.35	1,145.69	1,444.37	683.66		
4. Other income (Refer Note no. 6)	113.36	250.36	97.27	625.23	785.02	828.45	4,406.55		
5. Profit before finance costs and exceptional items(3+4)	688.97	658.04	502.10	2,659.58	1,930.71	2,272.82	5,090.21		
6. Finance costs	0.21	0.25	0.20	1.00	0.77	2.33	0.87		
7. Profit before exceptional items (5-6)	688.76	657.79	501.90	2,658.58	1,929.94	2,270.49	5,089.34		
8. Exceptional items (Refer Note no. 7)	39.84	0.00	0.00	39.84	114.58	323.86	322.29		
9. Profit before tax (7-8)	648.92	657.79	501.90	2,618.74	1,815.36	1,946.63	4,767.05		
10 (A). Tax expense	310.09	186.64	112.63	967.85	564.18	871.11	586.24		
10 (B). Tax reversal for prior periods (Refer Note no. 5)	10.17	0.00	0.00	(393.14)	0.00	(393.14)	(12.75)		
11. Net Profit for the period (9-10A-10B)	328.66	471.15	389.27	2,044.03	1,251.18	1,468.66	4,193.56		
12. Share of Profit / (loss) of associates and joint ventures*						(1,895.56)	(3,015.07)		
13. Share of Minority Interest in loss of subsidiary companies						219.76	236.17		
14. Net Profit for the period (11+ 12 + 13)	328.66	471.15	389.27	2,044.03	1,251.18	(207.14)	1,414.66		
15. Other comprehensive income, net of income tax									
Items that will not be reclassified to profit or loss-									
Actuarial gain/ (loss) on defined benefit plans	3.32	(6.57)	(3.99)	(4.70)	(8.65)	(1.14)	92.00		
Share of Minority Interest in loss of subsidiary companies						(0.85)	(0.18)		
Total other comprehensive income, net of income tax	3.32	(6.57)	(3.99)	(4.70)	(8.65)	(1.99)	91.82		
16. Total comprehensive income for the period (14 + 15)	331.98	464.58	385.28	2,039.33	1,242.53	(209.13)	1,506.48		
17. Paid-up equity share capital (Face value of ₹10 per share)	1,212.16	1,211.16	1,209.16	1,212.16	1,209.16	1,212.16	1,209.16		
18. Earning per share (of ₹10 each) (not annualised)									
(a) Basic	2.74	3.95	3.12	16.91	10.40	(1.71)	11.76		
(b) Diluted	2.73	3.91	3.09	16.81	10.31	(1.70)	11.66		

PART II. Reporting of Segment wise Revenue, Results , Assets & Liabilities								Amount in ₹(Mn)	
Particulars	Results on Standalone Basis					Results on Consolidated Basis			
	3 months ended 31/03/2017	Preceding 3 months ended 31/12/2016	Corresponding 3 months ended in the previous year 31/03/2016	Year ended 31/03/2017	Previous year ended 31/03/2016	Year ended 31/03/2017	Previous year ended 31/03/2016		
	A - Segment Revenue:								
Recruitment Solutions	1,554.91	1,404.31	1,423.31	5,953.45	5,289.91	5,953.45	5,289.91		
99acres for real estate	274.86	260.62	279.53	1,122.24	1,082.53	1,122.24	1,082.53		
Others	254.38	196.02	227.59	945.37	803.63	1,800.62	1,102.68		
Total Net Sales/Income from Operations	2,084.16	1,860.95	1,930.43	8,021.06	7,176.07	8,876.31	7,475.12		
B - Segment Results (Profit/(Loss) before tax:									
Recruitment Solutions	843.92	711.40	703.81	3,111.62	2,656.09	3,111.62	2,656.09		
99acres	(129.76)	(167.01)	(186.14)	(663.16)	(1,061.21)	(663.16)	(1,061.21)		
Others	(44.92)	(78.00)	(26.29)	(151.16)	(215.49)	(742.47)	(677.61)		
Total	669.24	466.39	491.38	2,297.30	1,379.39	1,705.99	917.27		
Less: unallocable expenses	(93.84)	(58.96)	(86.75)	(263.95)	(234.47)	(263.95)	(234.47)		
Add : Unallocated Income (Other Income)	113.36	250.36	97.27	625.23	785.02	828.45	4,406.55		
Add/(Less): Exceptional Item - Income/(Loss)	(39.84)	-	-	(39.84)	(114.58)	(323.86)	(322.30)		
Profit Before Tax	648.92	657.79	501.90	2,618.74	1,815.36	1,946.63	4,767.05		
C - Segment Assets									
Recruitment Solutions	323.12	336.32	412.29	323.12	412.29	323.12	412.29		
99acres	156.74	192.52	231.63	156.74	231.63	156.74	231.63		
Others	94.28	98.42	99.33	94.28	99.33	8,705.35	6,598.97		
Unallocated	23,587.70	22,625.65	20,860.63	23,587.70	20,860.63	11,415.52	12,011.88		
Total	24,161.84	23,252.91	21,603.88	24,161.84	21,603.88	20,600.73	19,254.77		
D - Segment Liabilities									
Recruitment Solutions	2,822.66	2,457.81	2,493.71	2,822.66	2,493.71	2,822.66	2,493.71		
99acres	790.58	663.28	644.02	790.58	644.02	790.58	644.02		
Others	559.28	500.59	457.85	559.28	457.85	1,058.70	809.44		
Unallocated	158.21	145.15	58.72	158.21	58.72	158.20	58.71		
Total	4,330.73	3,766.83	3,654.30	4,330.73	3,654.30	4,830.14	4,005.88		

Business segments : The Company is primarily in the business of internet based service delivery operating in four service verticals through various web portals in respective verticals namely recruitment solutions comprising primarily naukri.com, other recruitment related portals and ancillary services related to recruitment, 99acres.com for real estate related services, Jeevansathi.com for matrimony related services and Shiksha.com for education related services. The Managing Director & Chief Operating Officer of the Company examines the Company's performance both from a business & geographical prospective and has identified as reportable segment of its business which are "Recruitment Solutions" and "99acres"; the "Other segments" comprises primarily Jeevansathi & Shiksha verticals are not considered as reportable operating segment since they individually do not meet qualifying criteria for the reportable segment as per Ind AS 108.

Part III :

Statement of Assets and Liabilities	Standalone		Consolidated	
	Year ended 31/03/2017	Previous year ended 31/03/2016	Year ended 31/03/2017	Previous year ended 31/03/2016
	(` Mn)	(` Mn)	(` Mn)	(` Mn)
ASSETS				
NON-CURRENT ASSETS				
Property, plant and equipment	586.03	725.33	625.61	763.47
CWIP	-	-	0.37	-
Intangible assets	12.88	19.90	233.30	20.24
Intangible assets under development	3.35	3.35	9.66	3.35
Investment property	-	271.59	292.28	271.59
Financial Assets				
(i) Investments	7,408.58	6,170.41	3,347.21	5,029.26
(ii) Other financial assets	212.67	1,596.88	226.17	1,601.52
Non-current tax assets (net)	688.76	179.73	689.70	179.73
Deferred tax assets (net)	295.18	492.41	343.81	513.07
Other non-current assets	61.31	72.61	62.87	73.60
Total Non-Current Assets	9,268.76	9,532.21	5,830.98	8,455.83
Goodwill			421.92	36.95
CURRENT ASSETS				
Financial assets				
(i) Investments	2,162.12	374.38	2,162.12	374.38
(ii) Trade receivables	75.31	121.39	85.20	125.72
(iii) Cash and cash equivalents	472.73	447.41	556.05	490.89
(iv) Bank balances other than (iii) above	2,435.33	1,045.39	2,476.17	1,050.39
(v) Loans	246.76	44.08	10.06	10.13
(vi) Other financial assets	9,389.33	9,950.88	8,858.00	8,547.99
Current tax assets (net)	-	-	54.51	59.19
Other current assets	111.50	88.14	125.92	94.42
Assets classified as held for sale	-	-	11.18	8.88
Inventories	-	-	8.62	-
Total current assets	14,893.08	12,071.67	14,347.83	10,761.99
TOTAL ASSETS	24,161.84	21,603.88	20,600.73	19,254.77
EQUITY AND LIABILITIES				
EQUITY				
Equity share capital	1,210.81	1,207.15	1,210.81	1,207.14
Other Equity	18,620.30	16,742.43	14,154.21	14,277.74
Total Equity	19,831.11	17,949.58	15,365.02	15,484.88
Non Controlling Interest			405.57	(235.99)
LIABILITIES				
NON-CURRENT LIABILITIES				
Financial liabilities				
(i) Borrowings	3.57	3.79	3.69	3.79
(ii) Trade payables	38.30	37.87	38.30	37.87
Other financial liabilities	-	-	-	-
Provisions	-	-	24.98	8.56
Other non-current liabilities	10.40	26.47	37.43	61.66
Deferred tax liabilities	-	-	75.30	-
Total non-current liabilities	52.27	68.13	179.70	111.88
CURRENT LIABILITIES				
Financial liabilities				
(i) Trade payables	417.78	269.96	524.95	327.78
(ii) Other financial liabilities	4.50	4.40	6.05	4.40
Provisions	416.10	428.58	420.98	432.07
Other current liabilities	3,440.08	2,883.23	3,698.46	3,129.75
Current tax liability (Net)	-	-	-	-
Total current liabilities	4,278.46	3,586.17	4,650.44	3,894.00
Total Liabilities	4,330.73	3,654.30	4,830.14	4,005.88
Total EQUITY AND LIABILITIES	24,161.84	21,603.88	20,600.73	19,254.77

Notes:-

- This statement has been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on May 29, 2017.
- The Board of Directors has recommended a final dividend of ₹1.50 per share subject to approval of the shareholders in the ensuing Annual General Meeting. This is in addition to the interim dividends of ₹1.50 per share each paid during the year, as approved in meetings of Board of Directors dated Oct 27, 2016 and Feb 25, 2017.
- This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning April 1, 2016, the Company has for the first time adopted Ind AS with a transition date of April 1, 2015.
- The format for un-audited quarterly results as prescribed in SEBI's Circular CIR/CFD/CMD/15/2015 dated November 30, 2015 has been modified to comply with requirements of SEBI's circular dated July 5, 2016, Ind AS and Schedule III (Division II) to the Companies Act, 2013 applicable to companies that are required to comply with Ind AS. The inapplicable items in the format of the above results have not been disclosed.
- During the year, the management has assessed that, based on the direction issued by Commissioner of Income Tax (Appeals)/ Income Tax Appellate Tribunal (ITAT) to the Assessing Officer to consider the decision taken by the Special Bench of the ITAT in the case of Biocon Ltd. vs DCIT in Company's own case in earlier years with respect to the Company's claim on same matter, the above mentioned judgement of the Special Bench by the ITAT had decided that the Employee stock option scheme compensation (ESOP) expenses can be claimed basis the gain in the hands of the employees at the time of exercising the options by them as opposed to the ESOP expenses debited to the Profit & Loss (based on difference between the fair value at the date of grant and the exercise price). Accordingly, the Company has reversed the provision for income tax amounting to ₹393.14 Mn in year ended March 31, 2017 and has made an adjustment provision of ₹10.17 Mn in quarter ended March 31, 2017 for prior periods and further, the similar given for current year amounts to ₹ 102.75 Mn under "Tax Expense".
- During the quarter/year ended March 31, 2017, other income was net of loss recorded on change in fair value of compound financial instruments amounting to ₹165.90 Mn and ₹395.37 Mn respectively.
- For the previous year ended March 31, 2016 exceptional items represent :
 - The Company had transferred its investment (5,975 equity and 2,673 compulsorily convertible preference shares) in eTeChaces Marketing & Consulting Private Limited (EMCPL) to its subsidiary Makesense Technologies Limited (MTL) for a consideration of ₹513.39 Mn thereby resulting in a profit of ₹341.60 Mn.
 - An additional provision for bonus related to April 1, 2014 to March 31, 2015 amounting to ₹29.42 Mn pursuant to retrospective amendment to "The Payment of Bonus Act, 1965" notified on January 1, 2016.
 - Provision for diminution in the carrying value of investment amounting to ₹426.76 Mn was made in respect of Canvera Digital Technologies Private Limited for decline considered as other than temporary (represented by investments in equity shares of ₹25.61 Mn and Preference shares of ₹401.15 Mn).

During the year ended March 31, 2017, diminution in the carrying value of investment in respect of Smartweb Internet Services Pvt Ltd amounting to ₹39.84 Mn (represented by investments in equity shares of ₹ 35.59 Mn and Preference shares of ₹4.25 Mn) was made.

8. The reconciliation of the net profit and equity for the quarter/year ended March 31, 2016 reported in accordance with Indian GAAP to total comprehensive income and equity in accordance with Ind AS is given in Annexure-1.

9. During the year ended March 31, 2015, the Company had issued 10,135,135 equity shares of ` 10/- each fully paid up at ` 740/- per share (including securities premium of ` 730/- per share) to qualified institutional buyers on September 12, 2014 pursuant to Qualified Institutional Placement (QIP) document, dated September 10th, 2014, as per provisions of section 42 of Companies Act, 2013 read with rule 14 of the Companies (Prospectus and Allotment of Securities) Rules 2014, and Chapter VIII of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 which have been listed in the respective Stock Exchanges on September 16, 2014.

Expenses incurred in relation to QIP amounting to ` 155.65 Mn had been adjusted from Securities Premium Account during the year ended March 31, 2015. The utilisation out of such net amount of ` 7,344.35 Mn till March 31, 2017 is given below. The balance amount of QIP proceeds remains invested in Mutual Funds (Debt) & Term Deposits with banks.

Utilisation of funds upto March 31, 2017 :	Amount in ` Mn
Working capital and general corporate purposes for 99acres-	1,428.93
Balance Unutilised funds as on March 31, 2017	5,915.42

10. Diluted EPS represents earning per share based on the total number of shares including the potential estimated number of shares to be issued against stock options in force under the existing stock option plan/scheme.

Place : Noida
Date : May 29, 2017

Hitesh Oberoi
Managing Director

Annexure-1		('Mn)					
Particulars	Note	Three months period ended March 31, 2016			Year ended March 31, 2016		
		IGAAP	Effects of transition to Ind AS	Ind AS	IGAAP	Effects of transition to Ind AS	Ind AS
INCOME:							
Income from operations	A	2,042.01	-111.58	1,930.43	7,234.76	-58.69	7,176.07
Other income	B	204.53	-107.26	97.27	828.10	-43.08	785.02
Total income		2,246.54	-218.84	2,027.70	8,062.86	-101.77	7,961.09
EXPENSES:							
Employee benefits expense	C	889.50	41.36	930.86	3,205.29	149.14	3,354.43
Finance costs		0.20	-	0.20	0.77	-	0.77
Depreciation and amortisation expense		59.77	-	59.77	209.63	-	209.63
Advertising and promotion cost		211.71	-	211.71	1,318.41	-	1,318.41
Administration and other expenses	D	258.97	4.33	263.30	902.91	15.30	918.21
Network, internet and other direct charges		59.96	-	59.96	229.70	-	229.70
Total expenses		1,480.11	45.69	1,525.80	5,866.71	164.44	6,031.15
Profit before exceptional items and tax		766.43	(264.53)	501.90	2,196.15	(266.21)	1,929.94
Exceptional items		-	-	-	114.58	-	114.58
Profit before tax		766.43	(264.53)	501.90	2,081.57	(266.21)	1,815.36
Tax expense							
Current tax	E	188.88	3.28	192.16	661.61	8.98	670.59
Deferred tax		5.71	-85.24	-79.53	4.16	-110.57	-106.41
Profit for the period		571.84	-182.57	389.27	1,415.80	(164.62)	1,251.18
Other comprehensive income, net of income tax							
Items that will not be reclassified to profit or loss-							
-Actuarial loss on defined benefit plans		-	(3.99)	-3.99	-	8.65	8.65
Total other comprehensive income, net of		-	(3.99)	(3.99)	-	8.65	8.65
Total comprehensive income for the period		571.84	-178.58	393.26	1,415.80	-173.27	1,242.53
Notes :							
A) As per Ind AS 18-Revenue, certain items of non-refundable fees, received upfront, are now being recognized as revenue over the tenure of contracts as it better reflects the substance of the transaction, which were earlier recognized upfront, based on performance of specific acts.							
					Three months period ended March 31, 2016		Year ended March 31, 2016
B)							
a) As per Ind AS 109- Financial instruments,							
1) The investment in mutual funds measured at fair value through Profit and Loss					-6.17		-57.39
2) interest income measurement at effective interest rate method on							
(i) redeemable preference shares in subsidiary companies					11.38		37.18
(ii) certain interest free security deposits					1.55		5.93
3) the investment in optionally convertible preference shares have been measured at fair value through Profit and loss					-	-117.42	-
b) Income (interest on bank deposits) related to the "Infoedge Employee Stock Option Plan Trust"					3.40		13.02
					Total Adjustment in other income	-107.26	-43.08
C)							
1) As per Ind AS 19 - Employee benefits, actuarial gains and losses recognised in other comprehensive income and not reclassified to profit and loss in a subsequent period					-6.11		-13.23
2) As per Ind As 102 - Share based payments, the stock options granted are towards equity settled share based transactions and therefore the cost has been measured at fair value as at the grant date. Further, exemption under Ind AS - 101 on "First time adoption of Indian Accounting Standards" relating to share based payments has been availed for not applying the requirement of Ind AS-102 to equity stock options that have already been vested before the transition date (i.e., April 01, 2015), accordingly the expense relating to the stock options has been determined based on the fair value of options that are yet to be vested as at the transition date					47.47		162.37
					Total Adjustment in employee benefits expense	41.36	149.14
D) As per Ind AS 109 - Financial instruments							
1) amortisation of prepaid rent in relation to certain interest free deposits which have been measured at amortised cost using effective interest rate method					1.88		7.33
2) adjustment for recognition of loss allowance for expected credit losses on trade receivables					0.57		0.71
3) other miscellaneous expense					1.88		7.26
					Total Adjustment Administration and other expenses	4.33	15.30
E) Tax component on account of above adjustments, non-depreciable assets acquired on finance lease and carryforward of unused capital tax losses							

Reconciliation of total equity as at March 31, 2016

Particulars	March 31, 2016
Total equity (shareholder's funds) as per previous GAAP	17,640.11
Adjustments :	
Proposed dividend	-
Dividend tax	-
Fair valuation of compound instrument	395.37
Fair valuation of Mutual Fund	17.09
Consolidation of ESOP trust	178.42
Doubtful debts	3.26
Interest income on redeemable instruments	38.89
Deferred revenue	(750.43)
Rent exp	(18.57)
Interest income on present value of security deposit	13.56
Tax adjustment	431.88
Total adjustments	309.47
Total equity as per Ind AS	17,949.58